UNIVERSITY MICROFILMS
313 N FIRST ST
ANN ARBOR MICH

office at Detroit, Mich., under the Act of March 3, 1879.

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By GEORGE F. TAUBENECK

Learn to live and laugh thus delay your epitaph

Stories of the Week Churchgoing Smile Mercy on Them **Practical Benevolence** Another Good Program Leave 'em Laughing

#### Stories of the Week

Lawson of Kelvinator for five

"That's a big touch," softvoiced the benign and humane in residences. Mr. Lawson.

"Uh huh. I wanna quit work early today," was the rapid reply.

Flashed over the news ticker Shopping Units In 12 service came a report that Hartford, Connecticut, had received a noise-abatement award. Ed Flannery of Bush phoned a city official to offer congratulations.

"Can't hear a word you're yelled the official. saving." "Too much racket around here."

With the biggest vote in 40 elected to the legislature of a state which shall remain nameless, for obvious reasons.

Recognizing this Unknown's political power, party leaders a dinner. First course, a consomme. Second, roseated celery and carrots. Third, lobster-inthe-shell.

Latter "dish" was too much for our hominy-grits and sidepork Man of the People.

"Didn't mind spooning your dishwater, or eating bookays,' he protested. "But you'll never get me to eat yore Big Bugs."

#### Churchgoing Smile

A Christian missionary tried converting a Zulu Chief.

"Am I to understand," queried the chief, "that if I accept Christianity I must quit stealing my neighbors' wives?" "That's right."

"And if I accept Christianity I must give up lying in wait for my enemies along the trail?"

"That's right."

"Well," mused the Zulu chief, "I'm too old to do any of those costs have forced General Electhings anyhow. Growing old tric Co. to raise factory prices budget director. He added helpmakes becoming a Christian a of some of its refrigerators, fully that not only the grand simple thing."

#### Mercy on Them

You may never have realized this-as we didn't-but:

Many paraplegics—those af- company spokesmen. flicted with paralysis on the lower half of the body on both tributors establish retail prices Tenants in the Mills Building in sides-because of their physical but that these prices "normally condition, are unable to perspire. reflect changes in factory mice around the units. No (Concluded on Page 6, Col. 1) prices."

#### Inside Dope Home Cooling Sales Push Aim of July 30 Meeting

e industry

AIR CONDITIONING

WASHINGTON, D. C .-- The design, financing, and promotion of air conditioned homes will be discussed at an all-day conference of builders, air conditioning manufacturers, mortgage lenders, and government officials, to be held at the National Housing Center here on July 30.

Objectives of the meeting, according to Neal Hardy, director of the Housing Center, are stimulation of closer interest between manufacturers and build-Panhandler asked Charlie ers on central system air conditioning for single family homes, and to explore methods of expanding the use of such systems

> Chairman of the conference (Concluded on Back Page, Col. 1)

## IGA Plans Automatic Cities Starting In Sept.

NEW YORK CITY-The Independent Grocers' Alliance disclosed recently that automatic shopping units will be installed about a dozen test areas beginning in September.

years an unlettered hillman was that an equal number of afterhour automatic departments will be installed in front of or ditioner wiring got tangled up in the parking lots of major IGA in the burglar alarm. markets.

An IGA spokesman was and lobbyists entertained him at quoted as saying that at least pondent of the magazine, East (Concluded on Page 4, Col. 4)

#### Toledo Restricts Outside Units to Back Yards

TOLEDO-Householders were warned by David C. Colony, city building inspection commissioner, that if they erect outside home air conditioning units within 5 ft. of their side-yard property lines, they are violating city zoning requirements.

Colony said that his office has received a number of complaints from neighbors about the (Concluded on Back Page, Col. 3)

#### **G-E To Raise Factory** Prices on Appliances

LOUISVILLE, Ky. - Rising freezers, and electric ranges, it was announced last week.

Increases in refrigerators and freezer prices range from 2% to 4% and range price boosts average about 4%, according to the who want to share the benefits

It was pointed out that dis-

## Cooling Off

Air Conditioning In the Public Eye

As the Ringling Bros. Circus unexpectedly gasped its last hot breath in Pittsburgh recently, Show President John Ringling North asserted that the should would be back next year. But, he emphasized, the "big top" has gone up for the last time. After its opening in Madison Square Garden, the circus will perform only in air conditioned arenas around the United States.

Gettysburg, the most "lived in" room is the air conditioned, "calm, quiet view" of the lawn and blooming roses. It is a special retreat for Mrs. Eisenhower.

Air conditioning is a political football in the Columbus, Ohio city hall these days. City council wants its chambers and committee rooms cooled. Mayor Sensenbrenner won't go for it-despite the fact that his office is air conditioned. Votes and vetoes fly!

When Thoralf Thyholdt, messenger in the Norwegian embassy in Washington, D. C., wanted a little cooling, he flipped the switch on the air conditioner. Instead he found him-The association also revealed self surrounded by policemen wanting to know what the trouble was. Seems the air con-

> Writes the Mombasa corres-African Trade and Industry. "Since last November sales have soared in air conditioning units for domestic and office use, and it is considered by dealers that the next five years will show that air conditioning is as essential as a refrigerator." Mombasa is a port city for the British colony of Kenya and lies just south of the equator.

St. Bartholomew's Protestant Episcopal Church on Park Ave. in New York City is believed to be the first Protestant church in the city to be fully air conditioned. An endowment for the church paid the bill.

The Kings County, N. Y. grand jury complained recently about the "intolerable conditions under which we are forced to work." Judge Hyman Barshay was sympathetic and passed the jury's request for air conditioning on to the county jury rooms but also several smaller courtrooms could be air conditioned for \$10,000.

What to do about pigeons of your air conditioner and build their nests in them. Washington, D. C. put rubber

## **Consent Decree Bars Philco** From Buying Transshipped Item

Agreement Protects Distributor, Dealer Contracts

#### House Unit OK's **Tighter Bill on** Car Dealer Rights

WASHINGTON, D. C.-A bill that would give automobile At the Eisenhower farm at dealers the right to sue in court from entering into agreements for damages if manufacturers abused their franchise agreeglassed-in porch that gives a ments was passed recently by the House Judiciary committee.

The House bill, however, is considerably more restrictive in its terms than the Senate-passed version. It strictly defines the "good faith" in which auto manufacturers would be required to carry out their dealer contracts. It also requires that any suits charging bad faith must be started within three years after the display of alleged bad faith.

The bill further prohibits manufacturers from canceling franchises unless they contain specific dealers standards and unless the dealer hasn't reasonably performed his responsibili-

Committee members indicated that the bill had a good chance of being passed by Congress this

#### No House Action Seen On Anti-Bid Shopping

WASHINGTON, D. C. - The refused to clear for House ac- ous efforts to stop transshiption a bill to ban bid shopping ping. on government contracts.

by the Senate and the House Judiciary Committee.

The bill would require a general contractor to name in his bid for a government contract the subcontracting firms he plans to use. He would be permitted to change subcontractors only with government approval and any savings effected by the change would go to the government and not the general con-

PHILADELPRIA - An antitrust case against Philco Corp. was settled by a consent decree July 13 signed in U.S. District Court here.

company had charged with restraining trade through its franchise agreements with distributors and dealers.

The settlement enjoins Philco with a distributor that would give Philco the right to purchase transshipped Philco products for the distributor's account.

It also rules out agreements that would prevent the distributor from dealing in products not manufactured by Philco or limiting the persons to whom, or the territory in which, the distributor may choose to sell.

On the other hand, it recognizes Philco's right to select and continue its own independent distributors and to designate geographic areas in which they shall be primarily responsible for wholesaling Philco products.

It also recognizes Philco's right to terminate distributors who do not adequately promote the sale of all Philco products in their respective areas.

James M. Skinner, Jr., Philco president, commented, "While the settlement will prevent any effort to curb the harmful practice of transshipping, that practice has become less widespread in recent years. It is not the disrupting factor today that it was in the summer of 1954 when House Rules Committee recently Philco decided to make strenu-

"The terms of the settlement The measure has been passed represent a realistic solution arrived at through long negotiations in which the lawyers for the Anti-Trust Div. demonstrated a genuine understanding of the problems encountered today by manufacturers in the highly competitive appliance field."

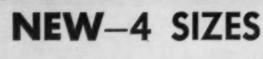
Skinner added that the settlement does not affect arrangements under which distributors are held responsible for proper (Concluded on Back Page, Col. 4)

#### BEHIND PAGE ONE . . .

| Domestic Refrigerator Conference Do Today's Refrigerators Fail To Supply            |    |
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| Proper Storage Temperatures?  | 8  |
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| NARDA Discusses Issues of '56   |    |
| Dealers See More Work for Less Money  | 18 |

Servicing Weathertron Heat Pumps (3) 24

FURNAS ELECTRIC CONTROLS do the best job for AIR CONDITIONING and REFRIGERATION



For the first time, an ampere size to match your single and polyphase starter requirements for current rated motors through 550 volts. Now you can choose from 20-30-35-50 ampere sizes. Look for these features: 1—Each pole carries full current—no poles connected in parallel. 2—Silver Cadmium Oxide contacts—longer life. 3-Magnets require less watts thereby reducing transformer sizes and thermostat contact load-savings in cost and space.

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#### ELECTRIC COMPANY BATAVIA, ILLINOIS

REPRESENTATIVES IN ALL PRINCIPAL CITIES

#### Amana Names Weigle FPC Ruling Enables To Development Post Detroit To Add 60,000

AMANA, Iowa - Robert J. Gas Heating Units Weigle has been named dealer development manager for the dealer development.

region.

Weigle will assist Amana dealers and distributors in the region in the development of promotional programs. The tereastern Virginia, eastern Pennsylvania and Maryland, as well as the District of Columbia.

Before joining the Amana oras sales manager for several Washington appliance firms.

DETROIT -A bottleneck to Washington, D. C. sales region the installation of some 60,000 of Amana Refrigeration, Inc., it gas space heating units was was announced here recently by broken here recently when the Joseph E. Guertin, director of Federal Power Commission finally raised the ceiling that Weigle succeeds Donald L. had limited the number of gas Withers who has been trans- heating customers served by ferred to Amana's Omaha sales outlets of the Michigan-Wisconsin Pipe Line Co.

The Michigan Consolidated Gas Co. announced that it would issue permits to some dealer franchising, training, and 40,000 customers who had filed applications for heating gas ritory includes northern and prior to May 22, when the utility stopped taking applications. Some 20,000 additional customers will also be served.

Supplies of natural gas to ganization, Weigle had served Michigan are expected to be increased within the next few weeks when pipeline extensions will be completed by the American-Louisiana Pipe Line Co. American-Louisiana taps fields in the south.

#### Furniture Marts Due Oct. 15-19, Jan. 7-18

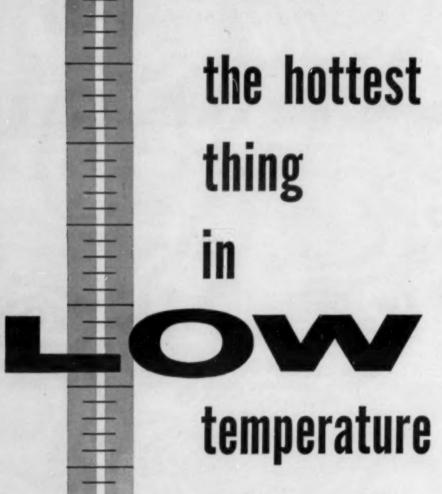
CHICAGO - The board of governors of the American Furniture Mart recently approved Oct. 15-19 and Jan. 7-18 as the respective dates for the AFM fall and winter home furnishings markets, and June 19-29 as the dates for the 1961 summer market.

#### Meat Undamaged as Blaze Razes Newark Locker Plant

ROCHESTER, N. Y .- Fire razed the Newark Freezer & Locker Corp. plant, causing an estimated loss of \$75,000.

The actual locker section, which contained 500 lockers full of meat, was undamaged. Destroyed were freezer cases, office equipment, three coolers and a smaller unit, freezing equipment tially covered by insurance.





LOWEST in operating costs, too! Kramer's new "L" THERMOBANK saves important dollars every day it works for you. It's the only LOW temperature automatic hot ans defrost system that works trouble-free at any temperature level, from plus 32° to minus 75°. Let us prove that it costs less to own the best!

WRITE FOR MANUAL TV-320

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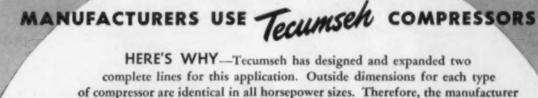


encompass **EVERY** refrigeration application!





Model P1218 1/12 H.P.—285 BTU\*



complete lines for this application. Outside dimensions for each type of compressor are identical in all horsepower sizes. Therefore, the manufacturer of domestic refrigerators need design only one machine compartment for his entire line. All standard size household cabinets, as well as vertical freezers, may utilize this design, providing a major advantage in tooling and production costs.

2 OUT OF 3 HOUSEHOLD REFRIGERATOR

The pancake line, now produced from 1/12 H.P. to 1/4 H.P., has BTU ratings from 285 to 1000, in regular increments. Customers realize additional savings in original cost, because this type compressor is a large volume item and economical to build.

The single cylinder, internal mount line covers approximately the same range of sizes. Starting at 1/8 H.P. it runs to 1/4 H.P. with BTU ratings from 430 to 1030.

These 13 basic models are flexible enough to be supplied in literally hundreds of variations. This assures each customer of the best possible compressor from all standpoints, for his product.

Each Tecumseh compressor is built to the same exacting standards of quality and incorporates the latest advancements in compressor design. All have more than the adequate oil supply, suction gas cooling of the motor and glass terminals. Moving parts are fitted to tolerances up to .002 for quiet, vibrationless operation under all conditions.

In the household refrigerator field, as in many others, Tecumseh opens the way to lower costs, more economical use of plant and steady improvement of product.



Models

500 —1/0 H.P.— 400 BTU\*

504 —1/0 H.P.— 570 BTU\*

504 —1/6 H.P.— 570 BTU\*

50614—1/6 H.P.— 650 BTU\*

54414—1/5 H.P.— 630 BTU\*

54414—1/4 H.P.— 630 BTU\*



Model AP48 1/4 H.P.—1000 BTU\*



1/8 H.P.-370 BTU\*

Model P6112

\*BTU RATING CONDITIONS:



Model P5312



Model APSIII

#### COMPLETE LINES - VOLUME PRODUCTION - PRICED RIGHT



OVER 25,000,000 COMPRESSORS IN USE TODAY



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TECUMSEH PRODUCTS CO.

Tecumseh, Michigan Marion, Ohio

EXPORT DEPT. - P.O. Box 2280, 24530 Michigan Ave., W. Dearborn, Michigan

#### Ansul Names Beacham Perfection Introduces In Sales Development Compact Heat Pump

MARINETTE, Wis. - Ansul In 5 Capacities Chemical Co. announces the apof Edward pointment

Beacham



in the New Proderation Sales Development.

to Ansul from of Hupp Corp. the materials and

Corp., where he was a senior engineer. Before going to Carrier, is taken from the ground and he had been a supervisor in the put into the home," it was exchemical engineering group of the works laboratory of General

In his new capacity, Beacham will assist in planning and executing sales development.

CLEVELAND-A new Peras fection heat pump, "so comengineer pact that it fits into a closet," is now being introduced to home ucts Div. Refrig- builders, architects, and heating contractors, according to Donald G. Wright, sales manager of Beacham comes Perfection Industries, a division

"In the summer, this heat processes depart- pump takes heat from the air ment of Carrier in the home and puts into the ground, while in winter, heat plained.

Electric Co. at Schenectady, N. patented design "offers year- 71/2 tons. round comfort at lower cost that



INSPECTING Perfection's new heat pump are Paul Moore, Illuminating Co. Cleveland, and Chet Anderson of Decher Reichert Steel Co., northern Ohio Perfection distributors.

"Introduction of this heat

#### Automatic Shopping Centers --

some of the test stores will be made completely automatic by letters and numbers. installation of a battery of the machines-one each for grocer-

In other markets, partial automation will be achieved by installing electronic food dispensalongside conventional shelves, the spokesman further stated.

One of two systems developed under the direction of Henry Longenbaker, head of the IGA store engineering department, and adopted for use in IGA Perfection's entirely new and capacities: 21/2, 33/4, 5, 6, and stores, was displayed at the the association's 30th annual

> This electronic merchandiser is about 8 ft. wide and 7 ft.

(Concluded from Page 1, Col. 2) high. Food items, on shelves behind glass, are designated by

To use the unit, the customer inserts a large, numbered metal ies, dairy products, prepackaged key-received when she enters meats, and prepackaged pro- the store-in a slot and then punches the numbers and letters of the items desired.

#### Number Punched Tabulates, **Totals Electronically**

As the customer makes her selections, the amount of each item is tabulated and totalled electronically on a tape inside the key. As the selections are made, the items go to a box with the same key number.

The shopper presents her key Waldorf Astoria hotel during bearing the total amount purchased to the checkout clerk. The clerk puts the key in a master slot, and a conveyor belt brings forward the carton containing the purchases. Sixty items from a selection of 154 can be assembled in 30 seconds. it was reported.

> If the customer has forgotten an item, she tells the clerk. The clerk then pushes a set of selection keys to produce it.

#### Other System Lets Shopper Mark Cards at Home

The second system involves a series of shopping cards that the customer can mark in advance at home if she desires. Yellow cards are used for groceries, red ones for meats. and green cards for fruit and produce. The cards are placed in an electronic machine and the items delivered automatically within seconds by conveyors.

#### Claimed To Reduce Shopping Time 85%

The new automatic units will reduce shopping time for the average food store customer by at least 85%, it was estimated by Don R. Grimes, IGA president. Also, he said, use of the units should permit stores to reduce personnel on Saturdays, Sundays, and evenings, cutting distribution costs and freeing thousands of clerks from work at the less desirable periods.

Grimes further stated that while the trend today is toward fewer but larger stores, "the new automatic store will have a tendency to substantially reduce the size of all food stores."

#### **Estimates Fully Automatic** 30 by 30 Ft. Store To Cost \$175,000

The IGA reportedly estimated that a 30-ft. by 30-ft. fullyautomatic store could be set up for \$175,000-\$50,000 less than an average conventional supermarket.

"The automatic store units," Grimes predicted, "will be widely used throughout the country within a short time by conventional food stores to accommodate customers after store hours and on Sundays. These units will be placed in front of a supermarket and by inserting coins in slots, the customer will have a wide selection of items."

Grimes said the first units will be installed in the New York, Chicago, Seattle, Salt Lake City, Minneapolis, Detroit, Boston, Baltimore, Tampa, Cleveland, Milwaukee, and San Antonio.



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P.O. Box 1699, ATLANTA 1, GEORGIA

Fully Soundproofed Hotel

#### 370 Fan-Coil Room Units Operate Off tel will combine the conveniences Noiseless Ducts To Air Condition Bldg.

sist of two stories, with the ex-

and twenty

One-hundred

LA CROSSE, Wis .-- For the and an extensive activities area. first time in history a highway motor hotel will be completely conditioned buildings will consoundproofed.

Located only 250 ft. from the heavily-traveled four-lane U. S. "hotel unit," which will be ele-Highway No. 1 leading into vator serviced. Washington, D. C., the new \$5,000,000 Marriott Motor hotel rooms will have Potomac River by architects Joseph G. Morgan formerly with Jordon Refriger- and other products, it was exwill feature soundproofingright down to the operation of its deluxe air conditioning sys-

#### **Quiet-Operating Cooling** A 'Foremost' Consideration

According to the engineers for the 370 room project of Hot Shoppes, Inc., which is scheduled to open its doors for business later this year, the selection of quiet-operating air conditioning equipment was a foremost consideration in their overall soundproofing plan.

The air conditioning equipment, manufactured by The Trane Co., included three 125hp. "CenTraVacs" (centrifugal water chillers), 370 "UniTrane" fan-coil room air conditioners. and "Climate Changers" (large air handling units).

#### Vibration-Free Units **Provide 414-Tons** Of Refrigeration

Operating at full capacity, the vibration-free CenTraVacs will provide chilled water to the Uni-Trane units at the rate of 414 tons of refrigeration.

All fresh air will be introduced into the air conditioning system through acousticallylined ducts leading from the roof-tops of the hotel buildings. The soundproofed ducts will keep noise from filtering into the building and disturbing sleeping guests.

Even windows are specially constructed and consist of two panes of glass (7/32 and 1/4 in. thick respectively) sealed in rubber gaskets and separated by a 41/2 in. air space to check passage of sound waves.

#### Individual Control of **Heating, Cooling Units**

The room conditioning units will blend the fresh air with recirculated room air, filter it and distribute it uniformly and quietly. Guests will be able to control the degree of cooling or heating to suit their individual preferences.

Other soundproofing treatment afforded the motor hotel engineer called for specially designed soundproof wooden doors, landscaping to scatter and absorb sound waves, concrete slab roof and floor construction, and wall-to-wall carpeting in all rooms.

The Marriott builders estimate that the total additional cost of soundproofing the \$5,-000,000 project will be approximately \$250,000.

To deserve the title as the "world's largest," Marriott's Motor hotel, in addition to its 370 rooms, will include parking space for 600 automobiles, a large Hot Shoppes restaurant, a 40 by 60 ft. swimming pool views of the pool.

The Hot Shoppes drive-in ho- Gibson Distributor of a motor court with essential al service, valet and laundry. Each of the eight Trane air and a Hot Shoppes restaurant seating 250. Outdoor dining around the pool will be an added ception of the center five-storied attraction during Washington's long balmy season, it was stated.

ture cabanas, terraces, and

The motor hotel was designed views. Deluxe rooms will fea- and Edwin Weihe.

## Fruchter Appointed

PHILADELPHIA - Adolph filling station, souvenir shop, chised as a distributor of Gibson conditioning equipment in 20 announced recently. counties of southern New Jersey, eastern Pennsylvania, and Delaware, H. L. Fruchter announced. accounting and administrative

A new air conditioning department has been organized Fruchter, he said. Sol Raefsky, heaters, crane cab conditioners. ator Co., is sales manager.

#### **Dravo Names Moreland Division Controller**

PITTSBURGH - William J. services of a hotel; including a Fruchter & Sons has been fran- Moreland, Jr., has been appointed controller of Dravo Corp.'s drug store, taxi stand, auto rent- commercial and residential air Machinery Div., the company

> Moreland joined Dravo in 1940 and has served in various capacities.

Dravo's Machinery Div. manuand is headed by Leonard factures industrial warm air



#### Inside Dope

By GEORGE F. TAUBENECK

(Concluded from Page 1, Col. 1)

Hot weather causes them to be extremely uncomfortable, re- Paraplegia ports John M. Price, editor of the Paraplegia News.

Price, a quadriplegic himself, they good-humoredly call it. points out that for these una real necessity.

automobiles were air condition- jobs. ed, they would be able to travel

in summer without discomfort. An outstanding example is W.

adds, proving that he knows general manager of the Minnewhat he is talking about.

Price, through his little farm implement manufacturer. monthly newspaper, speaks for and to the Paralyzed Veterans run a business with your feet." of America and the National Foundation. His Franklin D. Roosevelt. readers are those who are devoted to "wheelchair living" as

Both civilians and veterans, fortunates, an air conditioner is these people are bravely making to be cool in summer. their own way in the world: Hopefully, he writes, "If their earning their living at skilled big-hearted people in our indus-

Some even run a business. the local level.

"I have one in my car," he C. MacFarlane, president and apolis-Moline Co., third largest

Says he: "After all, you don't

And you may remember

However, for each such big success, there are many others who are not so fortunate. And character and leadership are they, too, would like very much

Maybe, this is something that try might want to look into, at Illinois Institute of Technology.

#### Practical Benevolence

Roy C. Ingersoll, president of Borg-Warner, writes that he has inaugurated seven scholarships "to develop engineering, manufacturing, and business leadership for industry."

High school seniors who combine academic and technical excellence with qualities of eligible to apply for these scholarships. Recipients of the scholarships will receive up to \$750 to cover full tuition at the

These lucky young men will

be eligible to apply for a renewal of their scholarships each

Also these scholars may, if they wish, apply for summer employment in one of the Borg-Warner divisions or subsidiaries to supplement their finances.

Application for these scholarships should be addressed to Chairman of the Scholarship Committee, Illinois Institute of Technology, 3300 S. Federal, Chicago, Ill.

#### Another Good Program

And a program of scholarships and awards to teachers in the Newton, Iowa, school system, where plants of the Maytag company are located, is interesting, also.

The Maytag people (who are now in the refrigeration-freezer business) have set up five travel scholarships of \$200 each for approved local schoolteachers. In the case of a European tour, up to three of the scholarships will be doubled.

Two summer school scholarships of \$300 each are also included in the program.

Four grants of from \$100 to \$300 toward convention expenses are provided for teachers planning to attend regional or national meetings in their special areas, plus \$600 for the appearance of outstanding specialists at local teachers' conferences. Tickets to a cultural attraction within driving distance of Newton will be provided each Newton teacher.

A "Distinguished Teacher Award" will be presented to a teacher nominated by a special committee, based on educational contribution to the children of Newton, service to the community, service to the local group of teachers and service to the cause of education in general. In addition to a plaque and certificate, the winner will receive a life membership in the professional teachers' organization of his or her choice.

While Maytag provides the means, it will leave the selection of recipients to an awards committee of educators, who will pass on applications and report their selections to the trustees.

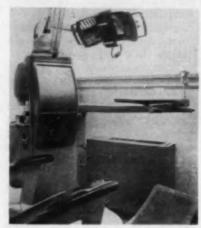
#### Leave 'em Laughing

Unedited note from a country correspondent to Wallace Morgan, northwest editor, Duluth (Minn.) Herald and News-Tribune.

"Will you please try and put this write ups all in and please do not leave the nite of the meetings out. This morning the Luther League May Basket party at the Trinity, is tonite, and it didn't say when it was to be. And I was called on it the first thing this morning. Because they planned on having a large crowd. and those who were not in church Sunday. didn't know they planned it for tonite. but was about the only nite they could get it in. The teacher dinner was to be at Central high, but at the last minute had to be changed. on the account of something else. So please get that in. for I sent it as soon as I got it. The ladies in charge of it is from Blank. except Mrs. Ton Jones, who is from Oakton, and Mrs. Smith. is the Principal here. So hope you give them a nice write up."



#### Fan Coil Remote Year-Round Units Chryslers, Trips to Bermuda Awarded Permit Zone Control, Need No Ducts 33 In Pre-Season Room Unit Contest



DESIGNED for small office buildings, hotels, motels, apartment houses, hospitals, or residences is the new Carrier Corp. fan-coil "Room Weathermaker." Available in capacities from 1/2 to 11/2 tons, units may be individually regulated.

SYRACUSE, N. Y. - Two newly-designed lines of "fan coil" air conditioning units featuring flexibility and economy of installation are announced by Carrier Corp.

They use remote sources of refrigeration and heat and permit individual zone control of temperature year around, plus dehumidification, air circulation, filtering, and ventilation.

The new products are trade named "Room Weathermaker" and "Unit Weathermaker." They are available in cooling capacities for 1/2 ton to 11/2 tons and air handling capacities from 200 to 600 c.f.m. Centrifugal fans and multi-speed, life-lubricated motors are used on all models.

#### **Use Either In Direct Expansion System or Chilled Water Circuit**

The new equipment may be employed in either a direct expansion system or chilled water circuit. No ductwork is required to bring cooling from the source.

The Room Weathermakers may be tied into "wet heat" systems replacing radiators to provide both cooling and heating in residential and commercial buildings.

They may be recessed completely into the wall underneath a window with the top serving as a window sill and the front flush with the wall.

#### **Vertical or Horizontal** Installations Possible

Or they may be hung on the wall, or be mounted on legs. The same unit may be furred into the ceiling or suspended from the ceiling. Vertical or horizontal installations are possible because of an insulated "L" shaped condensate pan.

Special wall panels and discharge grilles which may double as window sills for furred-in applications, or wrap-around cabinets for partially recessed or in-the-space installations are available.

Fabricated of 18-gauge steel, panels, grilles, and cabinets are given a prime coating of sand grey paint, ready for finishing.

The temperature control knob may be located at either end of the unit. A damper attachment is available as an accessory for "in-between season" ventilation or for regulation of outside air.

Two centrifugal fans are em-

ployed in the larger sizes and corrosive and light in weight.

are particularly adaptable for inthe top of a closet, or over an ning distributor sales managers son Supply Co., Inc., Washing-entrance with the unit supply- and 30 distributor salesmen. ton, D. C.; G. C. McCalister and ing air directly into the conditioned space.

Refrigerant for direct expansion operation, or chilled or warm water may be circulated through pipes from a central cooling or heating plant to the Unit Weathermaker's large specially-designed coil made of copper tubes wrapped with aluminum fins. Directly behind the coil and return air mixing chamber is a centrifugal fan.

DAYTON-Major prize win- and Gordon Campbell, McGranaone in the smaller model. Made ners in a recently completed han Distributing Co., Toledo. of aluminum, the fans are non- room air conditioner sales contest were announced recently

"Operation Chain Reaction" stallation high on the wall, be- opened in February and ended Corp., Chicago; Henry Goldfine hind a false ceiling or wall, in in May. It produced three win- and Joseph Tinderstruth of Wil-

> conditioning sales manager, han, Inc., Dayton. commented, "Our pre-season Joe W. Vaughn commented, room unit shipments to dis- Supply Co., Inc., Birmingham, tributors and distributor dealers Ala.; Frank Hager, Thomas topped records."

Victorious sales managers, who each received a fully-equipped Chrysler New Yorker St. Regis, are: George Webster, Wilson Supply Co., Inc., Washington, D. C.; Wayne Wicklund,

Distributor retail salesmen winning trips to Bermuda are: The new Unit Weathermakers by Airtemp Div., Chrysler Corp. L. B. Mangione and Robert Jacobson of Electric Supply M. T. Bard, Airtemp room air P. J. Kanistros, V. J. McGrana-

> Joe W. Vaughn, Steel City Pikes, and William Koehler of Arnold Wholesale Corp., Cleveland; James F. Sanders, Straus-Frank Co., Houston; William Skelton, Johnson Electric Sup- J. T. Coleman, Union Hardware ply Co., Cincinnati.

Young, and Wayne Collins of McGranahan Distributing Co., Toledo; Robert Farrar, Southern Refrigeration Corp., Roanoke, Va.; William Moore, Conditioned Air, South Bend, Ind.; Elmer Stone, Boulder Parts Corp., Green Bay, Wis.

Robert Adams, Banks-Miller Supply Co., Huntington, W. Va.; Joe Schweiger, Independent Distributors, Inc., Denver; Ralph Dusenberry, Ralph Dusenberry, Inc., Yuma, Ariz.; Jake Knox, Virginia Parts Corp., Norfolk,

William Hoffmann, National Sales Co., Buffalo; Floyd Shapiro, Shapiro Distributors, Inc., Newburgh, N. Y.; E. Stanley Osborne, Ashburn Supply Co., Culver City, Calif.

Palmer McMahan, Auto Supply, Inc., Mattoon, Ill.; & Metal Co., Los Angeles; and George Furry, Richard Wat- Wally Camp, Kremser Whole-V. J. McGranahan, Inc., Dayton; son, Donald Harpster, Newell sale Co., Inc., Clarksdale, Miss.



"A CASE OF COOL JUDGMENT"

## Proper Refrigerator Zone Use Adds to Food Life

CINCINNATI - Do today's 52nd annual meeting here. household refrigerators fail to the industry has made?

during the Domestic Refrigera- general temperatures were ac- certain foods. tor Engineering Conference held ceptable." by the American Society of Refrigerating Engineers at its ject manager for Whirlpool-

Willie Mae Rogers, director of provide proper storage condi- Good Housekeeping Institute, temperatures and humidities for closed. tions, or is the customer failing cited tests and comments to various foods cover a wide to take advantage of the gains show that some makes of refrig- range, it has long been the aim erators did not meet conven- of the refrigerator industry to Divergent opinions on these tional requirements for tempera- provide several zones within the and other questions were aired ture and humidity although "in refrigerator, each designated for

But Gene F. McConnell, pro-

FLO-COLD

DRINKMASTER

STAINLESS STEEL

CUBER - COOLER.

SOLD THRU DEALERS ONLY

WRITE

United Friguator Engrs.

MENOMINEE, MICH.

AVAILABLE IN SIZES 4 to 10 FT.

Seeger Corp., declared:

#### **Customers Misuse Zones Provided**

"The industry has been more successful in providing the zones than they have in getting their customers to utilize those zones for the purpose designed," McConnell said.

mis-appropriation of space. One that comes to mind concerns a dampened clothes, cosmetics, point possible without freezing. girdles, and angora sweaters in

In reporting studies made at the Good Housekeeping Institute, Miss Rogers commented that the "wide variance in temperatures within the industry would indicate there are no standards of storage temperatures accepted by you engineers. But there are recommended standards," she reminded the conference, "such as those of ASRE, U. S. Department of Agriculture, food producers, etc.

"We've been running load tests on refrigerators for about "The stories are legion about a year, simulating the actual use of a refrigerator in the home. We keep the room at 90° recent survey by our home and 50% r.h. with the refrigeraeconomics group. They found tor control set at the coldest

"We have found about 15°

refrigerators checked in 25 fluctuation in refrigerator tem-"Since the optimum storage homes in our area," he dis-peratures and 12° in freezer compartments. In general," Miss Rogers admitted, "temperatures were acceptable, but in six makes they were not."

Temperatures in door shelves were generally too high-above 50°, she declared.

Such shelves are often used for milk, which should be kept below 45°, and eggs, which authorities say should be kept at 40° to 42°, Miss Rogers commented. She also cast some doubts about storing of eggs in door shelves regardless of temperatures: "So much jarring as doors are opened and closed deteriorates eggs."

Butter compartments came in for questioning, too.

"Butter should be kept at 40° to 48°," Miss Rogers declared. "Butter at 60° to 70° doesn't keep long. Perhaps butter compartments should be designed to hold only one day's supply," she suggested.

Crisper temperatures, which were found at 50° or higher, should be maintained between 40° and 50°, Miss Rogers said.

#### Freezer Temperatures Found Satisfactory

"Freezer section temperatures were generally satisfactory, but there was too much fluctuation, and there are still some where the temperature is too high in some locations," she commented. "While frozen foods can be stored safely two or three weeks at 0° to 15°, for longer storage 0° or below is required."

Humidity conditions inside refrigerators were "generally sat-isfactory," but "at room temperatures of 75° and 25% r.h. there are many complaints of food drying out," Miss Rogers said.

#### Comments Passed Along

Comments made by home economists throughout the country also were passed along by Miss Rogers to the engineers:

"Too many gadgets. Construction flimsy. Too difficult to keep things clean.

"Too much plastic. Cracks too easily. Too flimsy.

"Clarify difference between freezer sections and evaporators.

"Automatic defrosting still causes much confusion among

"Great demand for a specific meat tray in every refrigerator. "Don't keep milk and beer

cold enough. Regarding color, Miss Rogers commented that the "actual market seems limited to project builders or those remodeling

their kitchens." In summarizing, Miss Rogers said, "it is startling how many women say, 'I wish I had my old refrigerator back."

"Beauty and convenience are highly desirable for the initial sale, but good performance keeps a refrigerator sold," emphasized McConnell in reviewing current design problems.

"To provide proper temperatures and humidities, the refrigerator needs a good rate of recovery under medium and heavy loads as well as safe minimum temperatures under light

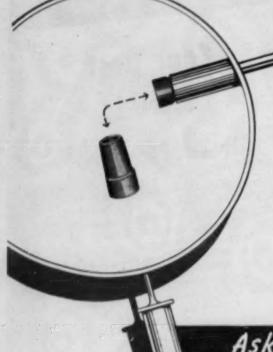
(Concluded on next page)



#### A REEL . .

Here is Wolverine Roll-O-Tube®-quality-controlled copper refrigeration tube in a super-thin, round carton. The functional package has many distinct advantages. It can be used as a reel by stripping out the tubing as it is needed, leaving unused tube in the carton protected from dirt and damage. The carton is color coded, is easy to open and says BUY FROM YOUR WHOLESALER ... all good sales points to bring up to your customers.





Both ends of Wolverine copper refrigeration tube are sealed by plastic cap inserts. Tube interiors stay sparkling clean and dry-in factory-new condition. Refrigeration service engineers can feed the tube through partitions, remove the protective cap, cut off the required length of tube and replace the seal (leaving the unused tube in the carton). Like the carton, the tube seal is a Wolverine exclusive!

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CALUMET DIVISION

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#### Refrigerators --

(Concluded from preceding page) loading," explained the Whirlpool-Seeger project manager.

#### Many Varied Tests

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"The tests to determine whether a design will operate properly under service conditions are many and varied-70° and 110° F. no-load, pull-down, ice freezing, load recovery, internal and external condensation, defrost, water evaporation, heat leakage, taste and odor, minimum starting voltage, noise level, and cabinet humidity recovery are some of them," Mc-Connell said.

"Cooling surfaces in refrigerators were somewhat standardized as to configuration as long as the 'U' and 'horizontal' type evaporators were used, and the materials were mostly stainless steel, brass, or plain steel sheet sandwiches, in many cases porcelained," he recalled.

"The general food storage cooling surfaces have now changed mostly to aluminum tubing, aluminum tubing on aluminum sheet, and expanded

aluminum sheet." McConnell continued, "The job of bringing all the elements into balance is a challenging one. Good evaporator design, for example, requires adequate cooling surface, good oil minimum frost-out, quick load pickup, complete defrosting (if automatic), complete defrost water collection and disposal.

#### Food Habits **Have Changed**

"The food buying and eating habits of the nation have changed considerably in the last 10 years," he pointed out. "The rise in frozen food consumption alone has brought storage space for that type of food to 50% or more of the total storage volume in many refrigerators.

"Kitchen layouts are changing constantly, as in the present trend to built-in appliances."

Lower storage temperatures for frozen foods, larger refrigerators, and increased door openings have accentuated the problem of internal condensation, according to R. E. King of General Electric Co.

"Whenever a refrigerator door is opened and an area is exposed whose temperature is below the dewpoint of the ambient, condensation will take place," explained King, who is engineering manager, advanced engineering, of G-E's Household Refrigerator Dept.

"That is axiomatic. The amount of condensation depends on the area exposed, the temrature of the interior, the fi quency of door opening, and the amount of moisture in the ambient air.

The problem of internal condensation is one to be lived with since the elimination of it appears to be improbable.

"Whether or not condensation appears in a refrigerator is of little or no consequence so long as it does not disturb the customer," he observed. "Should this occur the results are very disturbing.

"Refrigerators designed and built 25 years ago did not have serious internal condensation problems," King declared.

"These refrigerators were designed to meet the requirements of that day, namely, to preserve fresh foods, cool beverages, and freeze water into ice cubes. The evaporator temperature was usually 20° F., and the size of the cabinet usually smaller.

"With the public acceptance of frozen foods, which introduced lower temperatures of the evaporator and changes in the configuration of cabinets, the internal condensation problem has become real," King commented.

"In order to understand the amount of condensation that can be expected in a 24-hour period in refrigerators from 8 to 12 cu. ft. in volume, data taken under control conditions becomes interesting. If the cabinet door is opened 96 times in a 16-hour period when the cabinet is in an ambient of 90° F. with 75% r.h., 11/2 to 2 lbs. of condensate will appear in the cabinet which must be disposed of," he said.



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## **Water Scarcer Than Steel?** It's Happening to Us!

Who'd ever guess that our nation's greatest thirst would be for water? Or that our supposedly limitless water supplies could become harder to get than steel is on certain occasions?

To be sure our industry has suspected for quite awhile that America's supplies of water are dangerously low. Everytime we turn around another city limits the use of water in air conditioning systems.

In school we learned that rainfall releases 4,300 billion gallons of water over the United States, on the average, every day. Some 1,300 billion gallons of this rain runs into streams and underground supplies; the rest returns directly to the atmosphere through evaporation and exhalation of water vapor by vegetables, we were taught.

Current demand for water by people and factories is only 185 billion gallons per day. This total breaks down into 88 billion gallons for irrigation, 80 billions for industry, and 17 billions for personal use. What happens to the rest of it? Good question.

The answer: Mismanagement of watersheds, pollution of ground-water, siltation of reservoirs, droughts, and heavy increases in industrial and human uses all are contributing to a national water shortage which is becoming more alarming every year.

In future years the per-capita demand for water will be growing, naturally. Today's city of 10,000 projectedly will have a population of 13,300 by 1960, and its daily consumption of water will have increased from 1,400,000 gallons to 2,067,000, municipal authorities figure.

Thus, the average municipality will have to increase its water distribution capacity quite a lot-especially if air conditioning continues its ballooning progress.

Furthermore, the President's Materials Policy Commission estimates a total industrial water consumption requirement of 215 billion gallons daily by 1965. Most industrial devouring of water is for cooling: in the production of steel and synthetic rubber, in the manufacture of explosives and synthetics, and in the ever-growing number of air conditioned factories.

Food processors, meat packing plants, and pulp and paper mills also swallow a great deal of water (a large paper mill gulps more water each day than does a city of 50,000). A third major industrial use is for electric power generation.

Almost 40% of America's factories, according to the National Association of Manufacturers, record a reuse of water as high as 24% of their intake. The petroleum industry reuses 98%; aircraft, automobiles, iron and steel, 25%. Industrial air conditioning is pioneering stridingly in the recirculation of water through cooling towers, etc. That's a step in the right direction, but only a step.

Expansion of municipal water pumping facilities is a genuine necessity-but again, it will be only a step in the right direction.

The big problem is, simply: we need more water than is available now or in sight.

Turning sea water into fresh water would seem to be a must, therefore, for our future progress. Laboratory costs of doing tribute his goods through a this are coming down, thank goodness, but broker or he may sell them much work needs to be done yet.

Although several methods of de-salting sea water seem practical, their present costs to users would be much higher than present kets by selling to brokers in charges for municipal water in most U. S. New York for direct shipment

Those neediest seaboard cities, however, facturer can live on this type soon may find it expedient to install demineralization plants, even if the comparative costs appear excessive as of now.

New methods of extracting pure water from sea water are being studied avidly for obvious reasons.

Water-more water-may be the key to future progress of our nation, as well as to that of the refrigeration and air conditioning industry. Godspeed the scientists!

Looking at capital as the productive power potential stored up in machinery, an educated guess would put the American total somewhere in the neighborhood of six and a quarter billion horsepower. Of this, private industry and agriculture own only about one and a half billion. Public power sources have only around 75 million.

And the rest? You guessed it—the American consumer. At least 4.7 billion horsepower—more than twice the total of all other non-military power potential-is in the home, in the form of labor-savers from autos to electric razors or power lawnmowers.-HENRY FORD II.

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#### 'The Conscience of the Industry'

Published Every Monday by BUSINESS NEWS PUBLISHING CO., 450 W. Fort St., Detroit 26, Mich. Telephone Woodward 2-0924, Subscription Rates: U. S. and Possessions and Canada: \$6.00 per year; 2 years, \$9.00; 3 years, \$12.00. All other countries: \$10 per year. Single copy price, 40 cents. Ten or more copies, 30 cents; 50 or more copies, 20 cents each. Send remittance with order.

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Member, Audit Bureau of Circulations. Member, Associated Business Publications.

VOLUME 78, No. 12, SERIAL No. 1,427, JULY 23, 1956

"I have always felt that whatever the Divine Providence permitted to occur I was not too proud to report. The people are not served by pussyfooting, or by that sort of journalism in which nobody will ask who is the editor of a paper or the writer of an article, and nobody will care."-Charles A. Dana.



#### 'DISHONEST' DEALINGS DRAW DISTRIBUTOR'S IRE

National Association of **Electrical Distributors** 290 Madison Ave., New York 17, N. Y.

I believe that a manufacturer has an inalienable right to sell distribute his products through any trade channel or firm that he elects. He may disthrough an agent who by-passes the wholesaler, He may-for example-serve the Texas, Florida, and West Coast marto those far-off territories.

But, in my opinion, no manuof distribution from coast-tocoast. He can't live on it because it forces him to perform the distributing functions, and

he simply can't do those functions as economically as the full-fledged wholesaler.

It seems to me that it thus becomes a matter of honesty.

I think it is dishonest for the manufacturer to ask wholesalers to take the risk of putting their money into facilities and equipment; to build an organization and encourage them to hustle business in an area; to assume the responsibility of having employes working for them who depend on that wholesale business for their livelihood and, at the same time, adopt a program that misleads those wholesalers.

I think it is dishonest for a manufacturer to talk about a wholesaler policy and, at the same time, cooperate in a sales or promotion program that skims the cream out of a territory where a wholesaler has invested his money to do a job for

(Concluded on next page)

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(Concluded from preceding page) The format of your write up the same product manufac- was excellent and could not fail turer.

facturers' items in their ware- in.

clean up this situation. He has the choice. He must make the tion about air conditioning and decision as to how and where his goods are to be sold.

It is a plain, simple matter of honesty for the manufacturer to declare:

(1) I can get better results by making my goods available to a market through the broker and, therefore, I would not want wholesalers in a market to put their money into my products. It would be dishonest for me to kid them about this. Or:

(2) He can decide that the wholesaler is the best, longterm, solid stable organization to accomplish the job of distributing his products all over the

If he decides that the latter choice is the best for his company, he should then set and maintain a policy that does not permit a broker to make suckers out of the wholesale distributors he has appointed throughout the country.

Only the manufacturer can make this decision, and decide he must, if he is going to be honest with his distributors. He can't do business both ways, because the two are incompatible.

ARTHUR W. HOOPER, Executive director

#### **DETAIL DELIGHTS DUTIFUL DEVOTEE**

Fort Worth Air Conditioning Association Fort Worth, Texas

Editor

In the June 4 issue of the News you had a write up on our pamphlet "How To Check For A Quality Air Conditioning Installation," which we prepared for distribution at the recent Home Improvement Show.

#### **INQUIRIES AND** PARTS ORDERS

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to attract the readers attention In other words, I think it is as has been proven by the many dishonest to allow brokers to requests we have had from supply goods to the big jobs in Texas, Arizona, Kansas, Illinois, any area while distributors ap- Louisiana and Florida for copies pointed to handle the same of same and authority to use goods sit there with the manu- the information contained there-

We believe that it is the Asso-Only the manufacturer can ciation's duty to keep the public informed on correct informafrom time to time we use, for this purpose, the medium of local papers and trade magazines and the official publication of the Fort Worth Chamber of

> Many of our members regularly read the News which truly like to know what are the other field. The development that we

is "The Conscience of the In- necessary dustry.

With best wishes. EDWIN D. McCoy

#### SHOULD SELL STANDARD SPECIFICATION SETS

Herzfeld, Milne & Cla. Buenos Aires, Argentina Editor:

I am writing to you with the hope of obtaining some information that I thought might be found in your 1955 Directory.

I would like to know whether Editor: it is possible to purchase "standard" designs of a home air conditioning unit. It is not possible tics in the refrigeration field is to import these sets, and it is certainly believed that at least two years thought provoking. An excellent will pass before the exchange article. situation is sufficiently improved to allow such imports.

temperature, etc.—and what are ing of thermo-setting plastics the makes of these controls— with a chip-proof, corrosion, quite a few are imported, these chemical, and heat resistant being given permits.

If you can recommend any firm that sells such designs, I should be very grateful.

ALEX R. MILNE

#### PLAINTIVE PLEA FOR PLASTICS PUBLICITY

Rexton Finishes, Inc. Irvington, N. J.

Your editorial of June 25. 1956 relative to the use of plasstimulating

We here at Rexton have come As sealed units are being ther enlarges the scope of plas- facts and figures of actual costs made locally (under U. S. tics, This development has re- can these barriers be broken licenses) the main part of such ceived widespread publicity but down. Print more of the same a unit is available, but I would not as yet in the refrigeration plus more of actual costs.

controls-humidity, speak of is the successful coatepoxy enamel.

R. C. BRUMBERGER

#### BARRIER BLAST BRINGS BELIEF

Ajax Heating & Air Conditioning Contractors 1027 E. Michigan Jackson, Mich.

Editor:

We enjoy being subscribers to AIR CONDITIONING & REFRIGERA-TION NEWS. Your paper has been instrumental in keeping up and with the various events that are occuring daily in the industry.

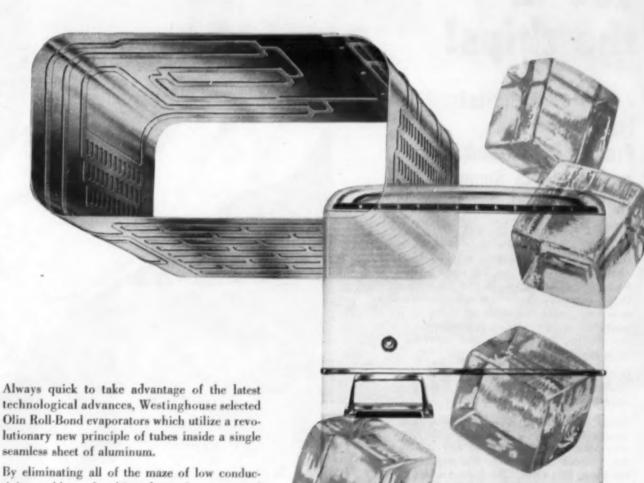
Your editorial of June 18 is hard hitting and true as these up with a development that fur- barriers do exist. Only through

JOHN B. BULLINGER

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technological advances, Westinghouse selected Olin Roll-Bond evaporators which utilize a revolutionary new principle of tubes inside a single seamless sheet of aluminum.

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METALS DIVISION+OLIN MATHIESON CHEMICAL CORPORATION

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recently completed warehouse been made, in recent years, to orator by Kramer-Trenton Co. of Joseph's Super Market here. space allotted to these areas Designed for temperatures due to the increasing popularity 8-In. Insulation Applied

11 ft. high, one of the largest installed by Davison Associates storage insulation manufactured

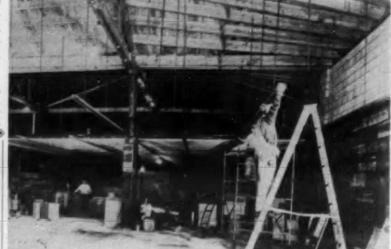
ufactured by The Brunner Mfg. Significant additions have Co. and the "Thermobank" evap-

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WORKMEN are shown installing the steel deck suspended ceiling where two layers of Armaglas (Fiberglas cold storage insulation made by Owens-Corning for sale by Armstrong Cork Co.) were applied in hot asphalt and connected to the wall insulation with broken joint construction in Toledo.

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Series 80 is a self-contained ICER that is streamline styled and amazingly compact—a real work-horse designed to fit any standard bin for preferred back room location. Available in either of two popular air-cooled sizes: 600 and 1000 pounds per day.

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by Owens-Corning Fiberglas Corp. were applied in floors, ceilings, and walls.

Masonry surface walls were back plastered and then primed with a vapor barrier paint. Two layers (each 4-in. thick) of Armaglas were then applied in hot asphalt and the inside was finished with cement plaster.

#### Ceiling Is Suspended Galvanized Steel Deck

The ceiling is a suspended 18gauge galvanized steel deck dropped from structural members on steel rods. Two layers of Armaglas were applied in hot asphalt on this deck and connected to the wall insulation with broken joint construction.

The floor insulation was applied in hot asphalt and finished with a 3-in. concrete floor.

Oscar Joseph Stores, Inc. (more familiarly known as Joseph's Super Market), "currently is one of the most aggressive, fastest growing small chains in the middle west."

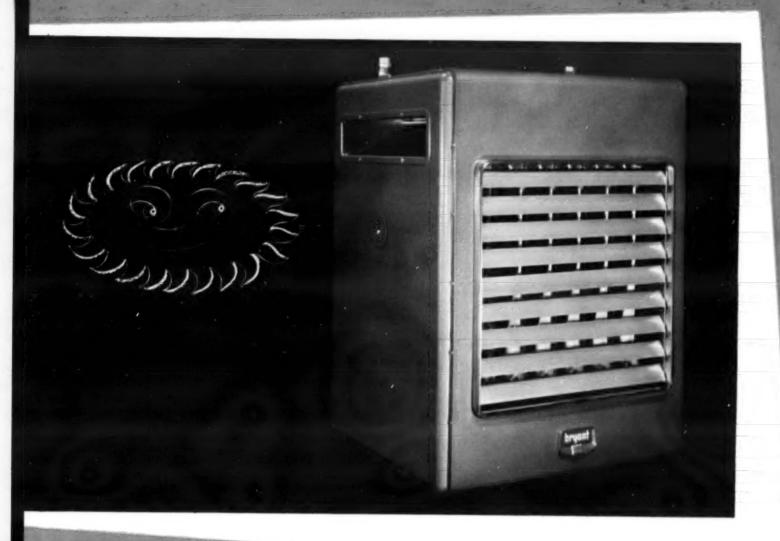
Four supermarkets, all built since 1945, are located, three in west Toledo and one in north Toledo. Joseph's is constructing its fifth in Toledo's east side.



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Gives you the best credit facilities available with these customer inducements: no money down, low monthly payments, 3 full years to pay and many others.



#### THE 8 BIG reasons why you should be a BRYANT DEALER:

- 1. Bryant a name that sells famous for 48 years as the leader in home comfort equipment.
- 2. A complete line gas or oil furnaces, boilers, air conditioners, water heaters and unit heaters.
- 3. Highest quality heating, cooling and water heating equipment made.
- 4. Bryant BUSINESS DEVELOPMENT PROGRAM.
- 5. Sales tools that increase your sales and profits.
- 6. Nearby distributor for engineering, sales and service help.
- 7. National advertising that sells YOU!
- 8. Co-op advertising that builds sales locally.

GET THE COMPLETE STORY OF THE BRYANT BUSINESS DEVELOPMENT PROGRAM FROM YOUR DISTRIBUTOR. Or write Bryant, 48 Monument Circle, Indianapolis 4, Indiana.



GROW BIGGER bryant

Physiological Study Shows

#### Heat Regulators Let Healthy Humans Adjust Quickly, Easily, the air must not be disturbing. Safely to Outdoor Air on Leaving Air Conditioned Places

CHICAGO - "In relatively uniform environments most comfortable the year-round when the dry-bulb air temperature is within the range of 73° to 77° F. and the relative hu-K. Fahnestock of the University jacent tissue.

He emphasized this point in discussing "Physiological Adjustments, Environment, and Comfort" at the first technical conference staged by the National Warm Air Heating and Air Conditioning Association which was held here recently.

"Although additional data is needed to fix the range of air velocities which are satisfactory for comfort heating and cooling, existing data indicates that air velocities above 40 f.p.m. are unsatisfactory, especially in comfort cooling," Prof. Fahnestock commented.

#### 'Shock' Bugaboo Disproved

He also disposed of the old "shock" bugaboo associated with air conditioning.

"Years of practical experience and laboratory studies show that the adjustments in the heat regulatory mechanisms of the bodies of healthy people, on entering and leaving air conditioned spaces, are prompt, easy, and safe. Therefore, in general, indoor conditions can be maintained at comfortable levels without regard to the outdoor conditions and without affecting the health of the occuasserted Prof. Fahnepants,"

#### **Normally Man Maintains Relatively Constant Temperature**

Reviewing extensive laboratory studies, he pointed out that "man is a homeotherm or warm-blooded animal whose body under normal circumstances remains at a relatively constant temperature.

"Heat produced within the body must be transported to the surface and transmitted to the surroundings. Heat production varies somewhat with the age and sex and greatly with degree of activity or rate of doing physical work," he said.

FOR DEHYDRATING AND TESTING ... LIGHTWEIGHT Model O Single-Stage Pump-1 mm. vo blank flange, 1 CFM, 1/4 HP, weight 48 lbs.

lodel A Two-Stage Pump—1/10 mm. vacuum, blank flange, 2.5 CFM, 1/2 HP, weight 80 lbs. Write for prices and data.

BEACH-RUSS COMPANY 52 CHURCH ST. . NEW YORK 7, N. Y

nomenal ability to regulate the evaporation. The environmental sedentary or slightly active temperature of its external sur-factors of temperature, humidihealthy women and men are faces over a range of several ty, air motion, and surrounding degrees as a means of maintain- surface temperatures affect ing a balance between heat pro- these modes of heat transfer, duction and heat loss. This is and are, therefore, the factors accomplished," explained Prof. affecting thermal comfort. midity is within the range of Fahnestock, "by the physiologi-25% to 60% at air velocities of cal control of the rate of flow of manded by people today reabout 25 f.p.m.," says Prof. M. blood through the skin and sub-

#### **Explains Heat** Production, Loss

radiation and convection, and warmness or coolness and with- St., New York City.

"The human body has the phe- latent heat is transmitted by

"The thermal comfort quires more than a balance between body heat production and heat loss," the expert said.

motor regulation of skin temperature. Also, the velocity of

"Field experience and laboratory data show that in the range of environmental conditions encountered in comfort new heating and cooling the influ-were ence of humidity on thermal comfort has been over-emphasized," commented Prof. Fahnestock in citing the 25% to 60% range as satisfactory.

#### de- Reco Names Harris To Production Post

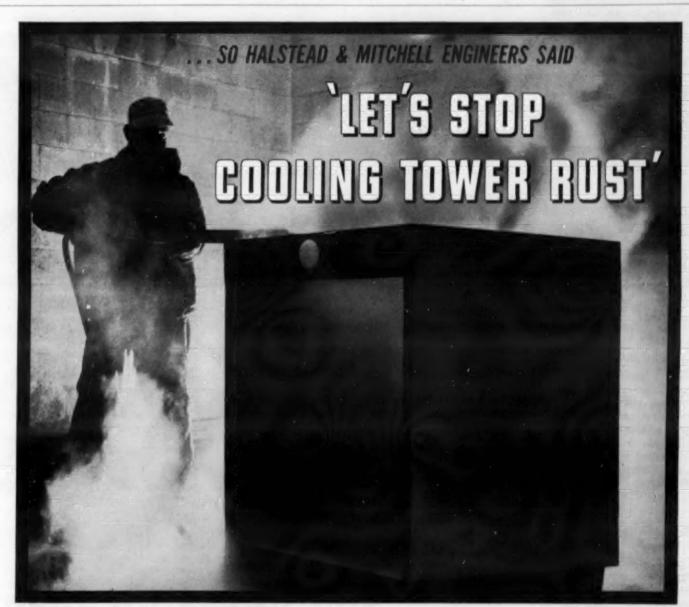
NEW YORK CITY-Appointment of R. Jay Harris as appli-"Certainly an environment cation engineer and production "In maintaining a balance be- order to maintain a heat bal- neering Corp., has been antween heat production and heat ance is unacceptable," he said. nounced by Murray Weissman, mitted to the surroundings by tained without a feeling of will be located at 150 Nassau

#### out a consciousness of the vaso- 2 Distributors Named By Gibson Heating, Air Conditioning Div.

GREENVILLE, Mich. - Two distributor appointments announced recently by Earl Palmer, manager of Gibson's Air Conditioning & Heating Div.

Hafliger & Tobias Appliances, Pekin. Ill., will distribute Gibson equipment in Stark, Marshall, Peoria, Woodford, Tazewell, McLean, and Logan counties in Illinois. J. E. Hafliger and C. K. Tobias are principals in the company.

M & R Air Conditioning Corp., Brooklyn, has been franchised which results in sweating in manager of Reco Sales & Engi- for the counties of Kings and Queens in New York. Theodore A. Reina is president of M & R loss, sensible heat is trans- "The balance must be main- executive vice president. Harris Air Conditioning Corp., and Emil J. Merenda is vice presi-



The man shown above is using live steam to remove every vestige of dirt and scale prior to applying Halstead & Mitchell protections which withstand both rusting and all present day water treatments normally recommended for cooling towers and condensers. These unusual protections are used only on Halstead & Mitchell's Cooling Towers.

First protection is Vinsynite. Vinsynite works twice—it phosphates the metal, stopping rust dead in its tracks, and it forms the perfect adhesive base for paint coats to follow.

Vinyl Zinc is then applied, and vinyl paints have made their reputation because they are tough, flexible, inert and water resistant. Water vapor is locked out as the Vinyl Zinc locks to the underlying Vinsynite.

Third protection is chlorinated rubber, a paint which forms a thick film. Adequate film thickness is important when contact with water and high humidity is unrelenting, as in cooling tower service. Chlorinated rubber is also noted for its toughness and water resistance.

Halstead & Mitchell protections are more than painted on. They are hydraulically forced into every nook and cranny of every Halstead & Mitchell Cooling Tower so that no spot can ever be left unprotected as a starting point for rust. The combination of heavy film, vapor seal, toughness and tremendous adhesion offer protection against corrosion matched by no other manufacturer.

Want Details on the Widest Selection in Cooling Towers? COMMERCIAL . INDUSTRIAL . RESIDENTIAL . TAKE-APART . CENTRIFUGAL

Write Halstead & Mitchell, Bessemer Bldg., Pittsburgh 22, Pa. Or See Your Leading Wholesaler



WOOD ROTTING, TOO, We do more than praise the long life of wood used in our wetted decks-we are the only manufacturer who offers a 20-Year Guarantee on wetted deck wood against rotting or attack by fungus! CAN BE STOPPED!

#### Master Panel Controls 400 Zones To Air Condition 24-Story Texas Bldg.



A PLATE GLASS window at basement level of the 24-story Houston, Texas Bank of the Southwest provides a view of the master control panel which is central control of 400 individual temperature zones throughout the building, each with individual electronic control.

HOUSTON, Texas—The new building of the Bank of the Southwest has 400 individual temperature control zones.

Each tenant in the building can adjust the air flow in his office.

The master control system, with its glass front, can be clearly seen by the public.

The Bank of the Southwest building is the first large commercial building in the world to have such a complete control system working from one central control panel, according to C. D. Adams, of Minneapolis-Honeywell Regulator Co.

## Cooled by 3,000 Tons Of Air Conditioning

The 24-story building is cooled by 3,000 tons of air conditioning. Aluminum panels, well insulated, reflect the heat from the top 20 floors of the building, "an economy in the air conditioning system," according to Wayne Holland, a partner in the firm of H. E. Bovay, Jr., construction engineer, which handled the air conditioning system.

#### Ducts, Pipes Built Into Ceilings

Ducts and pipes are built into the ceiling with air intakes situated on each floor. The heavy equipment is in the basement.

Each of the 400 temperature zones has its own electronic device to sense the temperature in that zone. All of the zones are wired into the master control panel in the basement, so that each zone's temperature is controlled from the one point.

The master control center looks like a multitude of lights and colored symbols assembled on a panel.

#### Electronic Dial Controls Any Zone Instantly

The man on duty at the panel uses an electronic telephone dial system to control any one of the 400 zones instantly. When he dials a number, the dial system connects the control panel with one specific zone recording device, and the temperature of that zone is flashed on the master panel.

When a zone deviates from its correct temperature, it automa-



TO CHECK temperature of any of the 400 individual zones in the building, the attendant dials its number. Temperature flashes on a panel before him. Temperature adjustment equipment of the 3,000 tans of Carrier air conditioning equipment works automatically, but the attendant can switch to manual control if necessary.

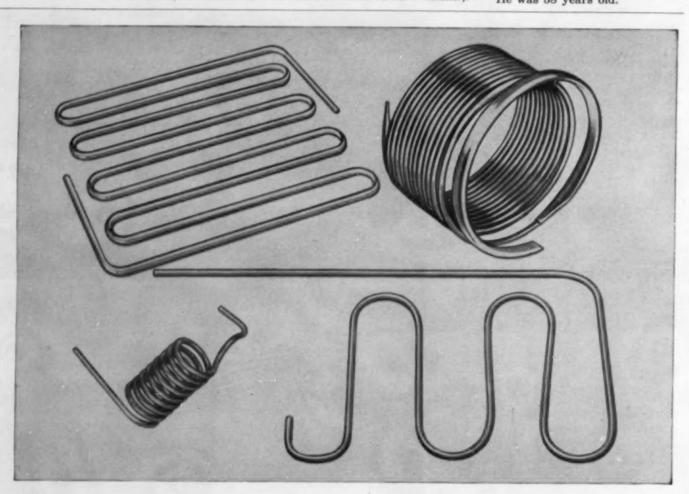
tically adjusts itself within minutes, Bovay said. If a mechanical failure should disrupt the automatic system for adjusting the temperature, the control panel indicates the error, and the attendant can switch to manual control.

Minneapolis-Honeywell provided technical advice and assistance in the installation. Air conditioning is by Carrier, through Straus-Frank Co., mechanical contractor.

The basement control room has a 14-ft. glass window through which visitors can observe the panel in operation. It was designed by Kenneth Franzheim, building architect.

#### F. P. Allen Dies at 58

YORK, Pa.—Francis P. Allen, commercial sales manager in Philadelphia for the Minneapolis-Honeywell Regulator Co., died in his home here on July 4. He was 58 years old.



# You get more than peace of mind with Bundyweld Tubing-much more



Push to 1957-58 Goal

#### Major New York Hotels' 'Year of Air Conditioning' Highlighted by Installations of Central Systems

ported recently.

"Of \$30 million being spent among the 170 hostelries of the Hotel Association of New York City, more is going for air conditioning and TV than for any last 25 years. other item," the Times declared.

room units. Some hotels that the paper said. had room units are rapidly conpaper noted.

to three factors. One is the end of the year.

NEW YORK CITY - This city's "Summer Festival" procould be called "the year of air motion designed to bring new cooled now and anticipates havconditioning" for New York tourists to the city during the ing the rest of its 1,000 rooms hotels, the New York Times re- summer months. Second is the completely air conditioned next opening of the city's new air year. conditioned Coliseum that will in a burst of modernization continue to draw visitors to the with 2,000 rooms, is not only city during the summer. Third is the fact that not a major new hotel has been built here in the

"Goal of the major hotels is By air conditioning, it referred to be completely air conditioned prior to this year, will have 450 suites next, then rooms facing to central systems rather than by the end of 1957 or 1958,"

The 1,000-room St. Moritz verting to central systems, the overlooking Central Park now has half of its rooms air condi-It attributed the great empha- tioned and expects to have the sis on air conditioning this year remainder so equipped by the

The plush Waldorf-Astoria, converting to central air conditioning, but is changing its house current from direct to alternating at the same time. It had 400 rooms air conditioned higher-priced guests rooms and more converted this year, and inner courtyards, and finally the another 400 next year. The bill rest of the rooms. for this is \$500,000.

conditioned rooms from 150 to and then for rooms that have 350 this year and will have all been regarded as least desirable. of its 800 rooms cooled by

add 500 more this year and 500 ditioning.' more next year.

conditioned rooms from 300 to

The Pierre already has all of its 600 rooms air conditioned, one of the very few in town that can make that boast.

In general, hotel managers are not charging extra for air conditioning, the Times reported. They put air conditioning into lounges and public rooms first,

The strategy is, the paper The Sheraton-Astor will in- says, to create a brisk demand crease the number of its air for higher-priced rooms first

One manager was quoted as

December of the coming year. saying, "It's easier to sell a \$25 The Taft has 750 rooms out suite with air conditioning than of 2,000 air conditioned and will a \$7.50 single without air con-

He added that guests who The 1,850-room Commodore used to spurn inner courtyard is increasing the number of air rooms now prefer them air conditioned to outer rooms that are not air conditioned.

> With all this activity going on, the Times commented, vacationists can now specify in their requests for reservations whether they want rooms with air conditioning and with or without TV.

#### Condition Entire Houston Cab Fleet

HOUSTON, Texas - The Lo-Merc Corp. of Houston has completed installation of automotive air conditioners in the entire fleet of taxicabs operated by the Palm Cab Co., it was recently announced.

The units, manufactured in Houston, are specially designed to provide maximum cooling at the low engine speeds utilized in traffic operation on city streets, Lo-Merc officials explained.

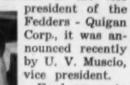
The Lo-Merc automotive unit is a front-mounted one which fits into the front compartment of the passenger car or truck. Special brackets leave the major engine components accessible for routine service and adjustments.

T. A. Cooper, owner of the taxicab firm, reported that the units have operated in a highly satisfactory manner on even the hottest days.

Houston temperatures range into the mid-90's during practically every afternoon from early June through late Septem-

#### Fedders-Quigan Names Ford Assistant to Vice President

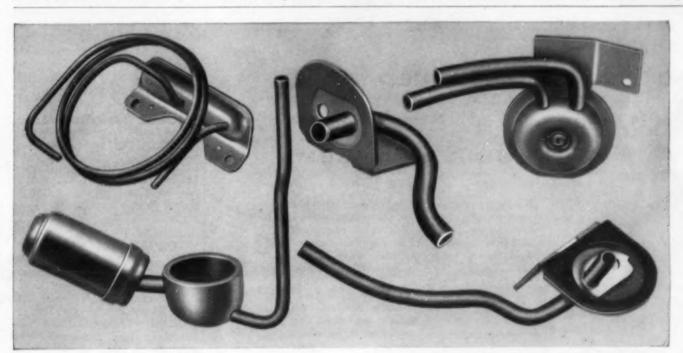
MASPETH, L. I., N. Y .-Thomas H. Ford has been appointed assistant to the vice



Ford comes to Fedders from Whirlpool-Seeger Corp. where he held the position T. H. Ford

of product manager, air conditioning department. Before that, he acted as product and engineering manager of the air conditioning division of RCA.





Here is a small sampling of the variety of tubing parts produced for Bundy refrigeration customers. Many of them involved close cooperation between Bundy engineers and the customers, in solving problems of design and function. Are your tubing designs simple or complex? Do they call for serpentine coils, swaging, flattening, expanding, brazing, saddle

jointing, bending to small radii, piercing, upsetting, slotting, threading, angle cutting, notching, flanging, flaring, reducing, tapering, other fabrication operations, or combinations of the above? Come to Bundy for the refrigeration industry's most reliable tubing, most helpful engineering talents, and most versatile fabrication facilities.

It almost goes without saying that you can't beat Bundyweld for leakproof, dependable performance in your compressor and evaporator coils and refrigerant lines, and in other tubing lines throughout your refrigerators and freezers.

But you get more than peace of mind with Bundyweld. For instance, you tap a wealth of fabrication facilities and engineering

Do your tubing part designs call for difficult fabrication operations or easy ones? Do the designs call for unusual combinations of operations? Do they create problems that may seem unsolvable?

If your needs call for a tubing part that is at all produceable, you can count on us to do the job-exactly to specifications at lowest possible cost. But say it isn't produceable. What then?

Just this. Bundy engineers, who know their Bundyweld and refrigeration tubing problems inside and out, will work with you personally, until problems turn into solutions. This help and teamwork pay off in time and trouble saved. And such a pooling of specialized yours and the Bundy man'sfrequently pays off in lowered material costs and lowered production costs, too.

What if your company is geared for low-cost fabrication? Wonderful. You can count on us to ship clean, carefully inspected Bundyweld on time and in specified straight lengths. Of course, you can still summon all the engineering help you can use.

For tubing that's the standard of dependability, for fabrication facilities and engineering talents devoted to producing better tubing to Bundy, headquarters for smalldiameter tubing.

BUNDY TUBING COMPANY . DETROIT 14, MICHIGAN

Bundy Tubing Distributors and Representatives: Cambridge 42, Mass. Austin-Hastings Co., Inc., 226 Binney St. • Chattaneoga 2, Tans. Feirson-Deakins Co., 823-824 Chattaneoga Bank Bldg. • Chicago 32, fft.: Lapham-Hickey Co., 3333 W. 47th Place • Elizabeth, New Jersey: A. 6. Murray Co., Inc., Post Office Box 476 • Les Angeles 58, Calif.: Tubesales, 5400 Aloca Ave. • Philadelphia 2, Pans.: Rutan & Co., 1717 Sanoon St. • San Francisco 10, Calif.: Pacific Metals Co., Ltd., 3100 19th St. • Seattle 4, Wash.: Eagle Metals Co., 4755 First Ave., South Tarasto 5, Outaria, Canadia: Alloy Metal Sales, Ltd., 181 Fleet St., E. • Bundyweld nickel and Monet tubing are said by distributors of nickel and nickel alloys in principal cities.

## Dealers Discuss Vital Issues of 1956

Discount House Competition, Direct Sales to Builders, Low Margins, Over-Priced Trade-Ins, Over-Production, Bait Ads

less profit is what the appliance non-member appliance dealers to affected by low farm prices, dealers see ahead for themselves secure objective and compre- strikes, and unemployment. as they compare the next hensive data on dealer probperiod for 1955," Don Gabbert, dealer-manufacturer president of the National Ap- meetings, held recently in Chi- and the use of mortgage money pliance & Radio-TV Dealers As- cago at the Merchandise Mart. for financing appliances—was sociation, announced recently.

#### FINDINGS OF 15,000 DEALER SURVEY

piro & Associates

pany survey a massive national bait advertising; and depressed mortgages. Dealers believe that the new homes, it was stated.

survey developed vital facts survey, the announcement said. pertinent to such major problems confronting the appliance This is one major finding of dealer today as competition the national survey of 15,000 from discount houses; direct appliance dealers recently com- sales to builders; over-priced production; inventory problems; Gabbert pointed out that selling last year's models; TV

One of the hottest issues in relations sales of appliances to builders, Gabbert reported that the covered in great detail by the

#### DEALERS FEEL, 3 TO 1, GOVT. SHOULD EXCLUDE APPLIANCES FROM LOANS

for them if the government pre-

the home builder is the group Fla. Power Aids 2-Mo. that primarily benefits from this use of mortgage money.

The survey indicated that dealers were satisfied to see the Combinations, Freezers manufacturer and the distributor sell directly and aggressively to the large builder—the 4% of of all housing units, Dr. Shapiro reported.

The survey showed that 37% months of 1956 with the same lems for use in a series of the appliance industry—direct of the dealers do have a definite Co. here. program for selling to the small home builder, and they do not want to have their supplier pected to produce a total sales compete for the business of the small builder—the 96% of the \$2,175,000. commercial builders who put up the other half of the housing units.

Neither are dealers interested points. They are: The survey showed that by a in competing with builders who pleted for NARDA by survey trade-ins; low margins; service margin of 3 to 1, dealers felt can buy appliances at prices research company, Leo J. Sha- and warranty problems; over- that it would be a good thing lower than the dealer price and who sell their appliances on the vented major appliances from retail or replacement market NARDA had Dr. Shapiro's com- saturation; dealer price-cutting; being covered by residential instead of installing them into

# Dealer Drive To Sell

MIAMI, Fla. - A two-month campaign to help dealers sell CHICAGO-"More work for sample of both member and economic conditions in localities the builders who start over half 5,000 combination refrigeratorfreezers and 1,500 home freezers in its territory has been launched by the Florida Power & Light

> The campaign is running from July 1 to Aug. 31 and is exvolume on these appliances of

> An intensive advertising campaign has been launched by the utility based around six selling

- 1. Larger freezing space.
- 2. Automatic defrosting.
- 3. More room inside, less space outside.
- 4. More ice cubes.
- 5. Easy on the eye.
- 6. More conveniences.

The utility is also supplying free sales aids picturing a pair of jolly eskimos and is offering free window and floor display space in its offices. Its home service representatives are available for demonstrations.

#### Tryman Distributors Appointed by Servel

EVANSVILLE, Ind.—Tryman Distributors, Inc., Milwaukee, has been selected to distribute Servel home appliances in 48 counties in Wisconsin and 12 counties in Michigan.

Tryman's sales territory includes the upper peninsula of Michigan and all of Wisconsin except the northwest portion.

Officers of the Tryman firm are Thomas B. Cavanaugh, president; Walter G. Zinn, vice president and treasurer; and Phil Fuchs, vice president and secretary.

#### Manitowoe Names Outlet

MANITOWOC, Wis.-Ray G. Frederickson, general sales manager, Manitowoc Equipment Works, announced recently that Appliance Distributors of Nashville, Tenn., will distribute Manitowoc's complete line of freezers in central Tennessee.





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#### **Bohn To Construct Aluminum Rolled Rod** Plant In Indiana

DETROIT - S. D. Den Uyl, president of the Bohn Aluminum & Brass Corp., announced recently that the firm had purchased 30 acres of land near announced. Butler, Ind. which will be used as a site for a new plant to produce aluminum rolled rod.

Plans for the plant are now being drawn and construction will begin in the near future. The new plant will be a modern one-story structure occupying approximately 150,000 sq. ft. The build-up of employment at the new plant will take place gradually as equipment is installed and production gets under way, it was explained.

The plant will consist of a foundry and a high-speed aluminum rod rolling facility. Raw metal will be converted into finished products-rods and bars of aluminum alloys in round, hexagonal, and square shapes.

Bohn Aluminum is a multimillion dollar corporation operating 10 plants. Main offices, research laboratories, and several manufacturing plants are located in Detroit; other plants are located at South Haven. Holland, and Adrian, Mich.; Greensburg and Hammond, Ind.; and Danville, Ill.

During the past 18 months, the corporation has acquired controlling interest in Reo Motors, Inc., truck builder at Lansing, Mich., and has acquired a one-third interest in Diamond T Motor Car Co., truck manufacturer at Chicago, it was stated.

Bohn this year also purchased the Betz Corp. of Hammond, Ind., manufacturer of heat transfer equipment for commercial refrigeration and air conditioning. To expand this facility, Bohn acquired a new 140,000 sq. ft. building at Danville, Ill. and is now transferring the Betz operation there.

#### Montana Wholesaler Changes Firm Name

BILLINGS, Mont.-Temperature Supply Co. is the new name adopted July 15 for Refrigeration Supply Co. of Montana, according to N. L. Sulenes, manager-partner here.

The store in Great Falls, under manager-partner Frank W. Pond also adopts the new title, it was added.

Offering "a complete" stock of air conditioning, refrigeration, and heating equipment, parts, and supplies, the management said it felt the name change would better describe the whole business activity.

Ownership and management remain the same, it was noted.



#### Copper & Brass Research Names Brown To Boost Copper Tube Use on West Coast

Angeles, Brown will be con- was noted. cerned primarily with promot-

NEW YORK CITY-Raymond ing the use of copper tube in J. Brown has been appointed west coast areas. However, he Co. has announced the gradua- assigned to Trane field sales west coast field representative also will be available for consulof the Copper & Brass Research tation with municipal and 1956 sales engineering training Association and will have offices private-industry officials and in Los Angeles, the company groups on any facet of the copper and brass industry in which Formerly senior plumbing in- the association could normally verities throughout the U.S., offices in La Crosse-one in the spector for the City of Los be expected to participate, it

He starts immediately.

#### 11 Complete 6-Mo. Trane Cooling Sales Training

LA CROSSE, Wis.—The Trane program.

graduates of colleges and uniair conditioning, refrigeration, of the firm.

heating, ventilating, and heat transfer industry during the six-month Trane course, the company explained.

Nine of the men have been tion of 11 men from its mid-year offices where they will receive an additional six months of training as sales engineers. The The men, who are engineering remaining two men were assigned to the company's home received the additional special- Heat Transfer Sales Dept., and ized knowledge required by the the other, in the Fan Sales Dept.



available for nine models, the

It is shipped as a complete kit,

bottom panel, fan guard, and all

Drayer-Hanson Offers Replacement Housing Kit

LOS ANGELES - To permit company said. Outside dimensions

dealers to modernize their "Spa- range from 24% to 26% by 10 in.

has announced a complete kit of with side panels, access door,

The all-aluminum housing with necessary screws and nuts in-

saver" ceiling-mounted refrigera- to 53% by 39½ by 13½ in.



#### Reznor Redesigns **Horizontal Line**

announced.

KEY NO. F-740-MERCER, Pa. — A redesigned line of "PAC" gas-fired horizontal furnaces are now being produced by Reznor Mfg. Co. here, it was

Interchangeable panels on the blower compartment allow the return air duct to be brought in at top, bottom, or either side as well as the conventional end open- ment Corp. here. ing, it was noted.

tion, it was stated, so the unit can restaurants where both broiling

controls and burners on the most convenient side. Shipped assembled for air-flow direction specified, the unit can be converted in the field for opposite air flow if necessary.

Filters and filter racks are optional and can be added as needed between the return air opening on the blower housing and the return air duct, it was explained. Filters can be changed from outside with no doors to open or plates to remove.

#### **Broiler-Griddle Holds** 2 Temperatures

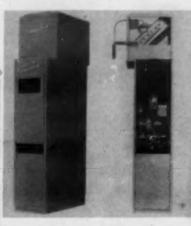
KEY NO. F-741-QUAKERTOWN, Pa. - A new "Griddle Char-Broiler" combination with independent heating elements and controls was recently lifted off without use of tools. developed by Magikitch'n Equip-

Designed for use in diners, Air flow may be in either direc- drive-ins, luncheonettes, and other be installed with access door to and griddle work are required and



space is at a premium, both broiler and griddle of the unit can maintain two different degrees of temperature and all burners are fired from a central pilot light, the firm

"Twin Jet" char-broils with "glowing radiant heat," according to the manufacturer, which searseals in flavors and juices. The extra heavy griddle top may be



#### Seguia Adds Remote Air-Cooled Unit Line

KEY NO. F-742-SAN CARLOS, Calif.—Sequoia Mfg. Co. has announced expansion of its companion air conditioning line to include a new series of model ACR remote air-cooled

Extremely compact coil cabinets in the 2, 3, and 5-ton models immediately available add on to all basic type of furnaces-upright, counterflow, and horizontal-for economy in common use of blower, filters, and ductwork, the company said.

In new construction, cabinets alone can be installed initially and the actual cooling assembly added later, with no price penalty. Condensing units, for remote location are available separately.

Model ACR operating capacities are 24,000 B.t.u. per hour for the 2-ton, 36,000 B.t.u. for the 3-ton, and 58,800 B.t.u. for the 5-ton

The hermetically-sealed, twinfan compressor operates on 230volt, single-phase current. Overload protection is provided.



when protected with



MECHANICAL INDUSTRIES PRODUCTION COMPANY 223 ASH STREET . AKRON, OHIO



#### REFRIGERATOR - FREEZER COMBINATIONS

## REFRIG-N-FREEZ

and you'll sell AMERICA'S

-KEY NO. F-743-

tion units, Drayer-Hanson here

baked-on white enamel finish is cluded.

replacement housings.

FINEST 2 in 1 REFRIGERATOR FREEZER

- Waist High Large Size Re-frigerator above
- Full 350 1b. Freezer Below Separate Tem-
- perature Controls Built-in Storage Compartments in Both Doors
- Refrigerator Liner Is Porcelain
- · No Defrosting

Write Today for Complete Information



#### **Information Center**

For more information on New Products, current literature, catalogs, and reprints available, equipment advertised in AIR CONDITIONING & REFRIGERATION NEWS, use Key Numbers where designated or specify products advertised and we'll see that you receive this information promptly.

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## They all Like



others throughout the food

industries specify Frick

equipment because of its

EXTRA experience, EXTRA

engineering, and EXTRA

economy are built into Frick

refrigerating, ice making,

quick freezing and air con-

ditioning machinery. Thou-

sands of installations prove it: let us show you the near-

est ones, and submit figures

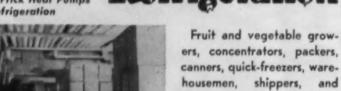
FRICK COMPANY

Waynesboro, Pennsylvania

EXTRA value.

on your needs.

Above: Orange Juice Concentrating Plants Prefer Frick Heat Pumps and Refrigeration



Freezer with Overhead Coils at Seaboard Fish Co., Baltimore, Maryland



Frozen Fruit Storage, 197 by 195 by 18 ft. High, Held at Minus 10°

Freezer Storage Cooled with

Frick Square-finned Pipe, Benton



Unit Air Cooler Holding Low with Ammonia Temperatures Refrigeration





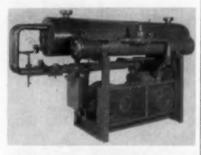
#### Ice Machine Produces Up to 1,200 Lbs. Daily

-KEY NO. F-744-OAKLAND, Calif. - Liquid Freeze Corp. here recently announced a new remote model R-612 "Instant-Ice" machine.

This machine produces from 600 to 1,200 lbs. of ice flakes per 24 hours, depending upon which of six condensing units is installed with it, the company said.

Model R-612 is small in size for its flexible range of production, 30 in. by 33 in. high, light in weight, and convenient for installation in locations where space is a problem, it was stated.

The model is shipped as a complete ice producing section, ready for installation with the condensing unit.



#### Vilter Introduces **Packaged Chiller**

KEY NO. F-745-

MILWAUKEE - A completely packaged liquid chiller, called the "Uni-Chiller," has been introduced recently by the Vilter Mfg. Co.

The package includes the compressor, water chiller, heat exchanger, condenser, all necessary controls, and a holding charge of refrigerant. Factory assembled and tested, with its controls, piping, and control wiring installed, it is complete except for in-thefield connections and possible charge of additional refrigerant, the manufacturer stated.

The Vilter line of Uni-Chillers ranges in size from 15 to more than 125 tons capacity. It is available for either "Freon-12" or "Freon-22."

Although used primarily for air conditioning, these units can be employed in practically any field where chilled water or liquid is required, the company says.

Incorporated as standard equipment are a low water temperature thermostat, a liquid line solenoid



Aspir-Jet, the new spray noxzle, increases efficiency of cooling towers by increasing water break-up and improving water distribution. This is accomplished by the Aspir-Jet unique design which atomizes the water with as little as one-half pound nozzle pressure. Formed of butyrate plastic, Aspir-Jets last langer because they do not corrode. Thousands already in use are giving better cooling even with lower than normal pressures.

Available through Refrigerational Air Conditioning Wholesaler

THERMAL AGENCY ISIS DALLAS . HOUSTON, TEXAS

valve, a liquid line sight glass, double pipe heat exchanger, one thermal expansion valve for each cooling circuit, a condenser water regulating valve, a thermostatically controlled crankcase heater, a compressor belt guard, and structural steel unit base.

Interconnecting steel piping is used for the suction and discharge lines and copper tubing for liquid

Compressor unit is available in 2, 4, 6, and 8-cylinder sizes. Normally V-belt driven, it can be offered with direct connected Tork Improves '7-Day motors. All but the 2-cylinder units are equipped with capacity reduction.

Standard control panel includes an oil pressure gauge, discharge pressure gauge, oil pressure failure switch, compressor capacity reducing pressure switches, high and low pressure cutouts, and freeze-up protection thermostat.

A modulating capacity reduction control is available in place of the compressor capacity reducing pressure switches when re-



## Dial' Time Switch

-KEY NO. F-746-MOUNT VERNON, N. Y .- The "7-Day Dial," introduced as a separate time switch by Tork Clock Co., Inc. early in 1955, has Combustion Efficiency been greatly improved and incorporated into Tork's standard line.

Called the 7D1191, its slow moving dial is divided into seven sections, marked for each day of the

one complete revolution, the dial will accept screw-on trippers at even two-hour periods in each of its daily segments, offering fine in seven-day selectivity switches," it was stated.

"The use of these new screwon trippers for on-off action also permits manual operation of the time switch, if desired, without the need for relays as in former models.

The 7D1191 is recommended for use wherever daily schedules in lighting, heating, ventilating, air conditioning, refrigeration, or display signs may require variance.

"Use of the 7D1191 makes possible the starting and stopping of a given operation at different times each day."

## Check Kit Offered

KEY NO. F-747-

MICHIGAN CITY, Ind .- A new No. 1100 combustion test kit for to plus or minus 1/4 of 1% carbon "Requiring a full week to make checking on combustion efficiency dioxide



was recently announced by F. W. Dwyer Mfg. Co. here

It checks carbon dioxide content, draft, stack temperature, and smoke in all gas, oil, or coalfired installations, the company

Coming in a portable kit, Dwyer No. 1100 is claimed to be accurate

INTRODUCING THE MUELLER BRASS CO.



MUELLER BRASS CO. PORT HURON 9, MICHIGAN



heavyweight champion. See the popularly priced LINEMASTERS

at your wholesaler's . . . and judge for yourself.

In the LINEMASTER, tough, resilient molded nylon seat disc insures positive shutoff even if foreign

material is ladged against the seat-

ing surface, Mueller Brass Co. pioneered and proved the superiority of nylon for "super-seating".

#### Creamery Package **Promotes Stauder**

CHICAGO-Oscar F. Stauder has been promoted to sales manager of the Refrigeration Div. of The Creamery Package Mfg. Co., according to J. L. Brazee, vice president.

Stauder joined Creamery Package in 1952 following many years of field experience in refrigeration applications. His background includes refrigeration engineering for dairies, ice cream hardening tunnels, bakeries, chemical plants, skating and curling rinks, food freezing tunnels, and cold storage plants.

Stauder was responsible for engineering automobile low temperature test rooms and wind tunnels for practically every major automobile manufacturer. He has also engineered altitude chambers.

#### Aristocrat Distributing Opens Modern Showroom

NEW YORK CITY-Aristocrat Distributing Co., Inc. recently announced the opening of its "modern and convenient" showroom at 99 University Pl. here to the wholesale and retail florist trade.

The firm scheduled an open house from July 1 to July 15, with Speros Sakas, honorary president of the Metropolitan Flower Association as host.

Featured was a complete new line of "Aristocrat" and "Ambassador" floral display refrigerators, walk-in storage refrigerators, and combination storage, walk-in, display units.

Revised)—Job—\$33,780—C. S. Williams, 4814 El Cajon Blvd., San Diego, Calif. General Services Administration, Region 9, Business Service Center, 49 Fourth St., San Francisco 3, Calif.

General Services Administration, Region 9, Business Service Center, 49 Fourth St., San Francisco 3, Calif.

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General Services Administration, Region 9, Business Service Center, 49 Fourth St., San Francisco 3, Calif.

General Services Administration, Region 9, Business Service Center, 49 Fourth St., San Francisco 3, Calif.

Court Room Air Conditioning, Post Office and Courthouse Bldg., Carson City, Nev.

Base Procurement, Bandolph Air Force Base, Texas.

Air Conditioning and Modification of Special Weapons Training Building 7 (1FB-41-606-56-101)—\$46,250—A. Belanger & Sons, Inc., 173 Harvey St., Cambridge, Mass. Flower Association as host.



THE SERVICEMAN LINE of Testing Gouges, Testing Thermometers, Tim-

PRESSURE GAUGES and Dial Ther MARSH-ELECTRIMATIC, Water Regu MARSH INSTRUMENT COMPANY Dept D. Skokie, III



#### SYNOPSIS OF PROPOSED PROCUREMENT

NAVY

General Stores Supply Office, 760 Robbins Ave., Philadelphia 11, Pa. VALVE TEMPERATURE REGULATING Spec. MIL-V-3155A Ships Amend. 3-790 ea.—IFB-155-7-57B—Bid Opening 3 Aug. 56.

GENERAL SERVICES ADMINISTRATION

General Services Administration, Business Service Center, Region 3, 7th & D Sts., S.W., Washington 25, D.C.
AIR CONDITIONING, 2ND FLOOR LABORATORY, 1776 Pennsylvania Ave., N.W., Washington, D. C.—Job—IFB GS-R3-B-4668—Bid Opening 8-1-56.

#### CONTRACTS AWARDED THROUGH JULY 13, 1956

Headquarters, 3535th Aircraft Observer Training Wing, Mather Air Force Base, Mather Field, Calif. Install Air Conditioning and Humidity Control building 4552, project M29-56 (IFB) 04-612-56-54—Job—\$49,972—A. Belanger & Sons, Inc., 173 Harvey St., Cambridge, Mass.

U. S. Navy Purchasing Office, Naval Supply Center, Norfolk 11, Va. Air Conditioning System—1 lot—\$40,652—Cox-Frank Corp., 5827 Virginia Beach Bivd., Norfolk 2, Va.

Bivd.. Norfolk 2, Va.

General Services Administration, Region 5, 575 U. S. Courthouse, 219 South Clark St., Chicago, Ill.

Partial Interim Air Conditioning for Courts, etc., at the U. S. Post Office Courthouse & Custom House, Milwaukee, Wis.—\$29,617—Downey Heating Co., 1739 West St. Paul Ave., Milwaukee, Wis.

Headquarters, Wright-Patterson Air Force Base, Ohio.

For new air conditioning system South Encl. Building No. 16, area "B"— (IFB 33-601-56-770)—Job—\$278,900—Conditioned Air, Inc., P. O. Box 2429, Charleston, W. Va.

W. Va. Air conditioning system, telephone switchboard room NR. 252, automatic equipment room NR 15, area "B"—(IFB 33-601-56-601)—Job—\$26,562—Hughes-Simonson, Inc., 20 N. McGee St., Dayton, Ohio.

Purchasing and Contracting Officer, Ft. Eustis, Va.

Air Conditioning of Four (4) Classrooms in Building P-2850, Fort Eustis,
Warwick, Va. Contract No. DA-44-019-TC-1151, (IFB 44-019-56-204)—Job—
\$59,887—Warwick Air Conditioning, 410 Center St., Warwick, Va.

District Public Works Office, Eighth Naval District, New Orleans, La. Install air conditioning in operations spaces and control tower building 1770.

Naval Auxiliary Air Station, Kingsville, Texas. (IFB NBy-1041).—\$21,438—

Anslinger Air Conditioning Co., 2508 Morgan, Corpus Christi, Texas.

Air conditioning surgery IV, building H-3, U. S. Naval Hospital, Corpus Christi,

Texas. (IFB NBy-1122)—\$19,367—Coolidge Locher Co., 1310 So. Staples St.,

Corpus Christi, Texas.

Headquarters, Moody Air Force Base, Valdosta, Ga.

Air conditioning of hospital headquarters bidg. (AF 09(607)-187)—Job—\$10,530—Murphy Electrical Service, 125 E. Central Ave., Moultrie, Ga.

District Public Works Office, Eleventh Naval District, San Diego 33, Calif.

Refrigeration of Meat cutting room and display additions at Sales Commissary Marine Corps Base, Camp Pendleton, Calif. Contract Noy-98230 (IFB 51337E Revised)—Job—933,730—C. 8. Williams, 4814 El Cajon Blvd., San Diego, Calif.

Cambridge, Mass.

HQ. San Bernardino Air Materiel Area, Norton Air Force Base, Calif. Procurement Division, Director of Procurement and Production.

Air Conditioning System for IBM Room Bidg. 522, Norton AF Base, San Bernardino, Calif. IFB-04-607-56-328 Includes Amend. No. 1,—Job—449,750—AF 04(607)-2087—J. Putnam Henck, 3947 Sierra Way, San Bernardino, Calif.

AF 04(017)-2087—J. Putnam Henck, 3987 Sierra Way, San Bernardino, Calif. General Services Administration, Region 4, Business Service Center, 56 Seventh St., N.E., Atlanta, Ga.

Air Conditioning for Court Room U. S. Post Office and Court House, Gainesville, Ga. (IFB CR4-1342-G3-04-B-3852)—Job—\$14,390—McKenney's, Inc., 120 W. Nabell Ave., East Point, Ga.

HQ., St. Louis Area Support Center, 12th & Spruce Sts., St. Louis 2, Mo. Air Conditioning, Adjutant General Publications Center, 1655 Woodson Rd., St. Louis 14, Mo. Drawing 141, Contract DA-23-207-AV-269 (IFB AV-23-207-56-56)—Job—\$48,080—Air Cooler Corp., 2718 Gravois, St. Louis 18, Mo.

56)—Job—\$48,080—Air Cooler Corp., 2718 Gravois, St. Louis 18, Mo. Navy Purchasing Office, 4th & Independence Ave., Washington, D. C. Mobile air conditioner, shore based. (N600(A)42742) (IFB 600-1699-56)—26 ea.—\$259,818—Air-A-Plane Corp., 3040 Virginia Beach Blvd., Norfolk, Va. Purchasing Branch, Fort Monroe, Va., Installation of Air Conditioning in Bldg. No. 5, Section F—Job—\$41,456—Virgia-Carolina Electrical Works, Inc., 1007 East Main St., Norfolk, Va. Air Force Missile Test Center, Patrick Air Force Base (ARDC), Fla. Services and Materials for Installation of Air Conditioning in Bldgs, No. 561, and 562, (IFB 08-606-56-233)—Job—\$54.990—Harper Plumbing & Heating Co., Inc., 1156 South Orlando Ave., Winter Park, Fla.





Installed above the top shelf, Refrigerated air is exhausted against the back wall • Prevents high velocity air movement over stored products and maintains uniform temperatures from top to bottom of cabinet . Avoids door sweating and refrigeration losses when doors are opened . Capacities 100 to 300 BTU per 1° TD.

See Them at Your Wholesalers

## ALUMINUM & BRASS CORPORATION



Important features of the newly styled and completely redesigned P-H line of commercial refrigerators and freezers include:

- Genuine Porcelain or Stainless Steel Finish.
- \* Exclusive "Grad-U-Matic" Self-Defrosting Air Conditioning.
- A Tubular Electric-Welded Steel Frames. A Heavy Fiberglass Insulation.
- A Solid or Triple Thermopone Doors.
- Self-Contained or Remote



MODEL P 40-2 Self-Contained

0 APPROVED

MODEL SA 15-15 Two-Temperature Refrigerator Write FOR CATALOGI

Also AVAILABLE - A complete line of Reach-In. 

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A

se eg

PUFFER-HUBBARD REFRIGERATOR CO. GRAND HAVEN, MICHIGAN EXPORT OFFICE - PUFFER-HUBBARD INTERNATIONAL

440 Lafayette St., New York City — Cable "MANREFSUP"

## Wilcolator (Australia), **Use as Controls Outlet**

COLUMBUS. Ohio - Ranco inventories were 9% larger than were 14% higher than sales in were 10% above 1955 stocks. Wallace M. Kerr. Inc. has entered into an agreement for the manufacture and sale of its pressure and temperature controls in Australia by Wilcolator (Australia) Ltd., A. M. Hoover, president, announced recently.

The agreement provides for acquisition by Ranco over a three-year period of a 40% interest (578,539 shares) in the Australian company for approximately \$320,000.

Ranco is to provide Wilcolator with technical information and advice covering the manufacture of those Ranco products for which the Australian demand warrants local manufac-

These will be supplemented by controls which will be partly manufactured in Australia or imported in completed form from a 100% owned Ranco subsidiary in Scotland.

Ranco will name three directors to the Wilcolator board. The agreement also provides that the Australian company's name is to be changed to one of more general character.

#### Wolverine Opens Mill Depot In Rock Island

EVANSTON, Ill.—A new mill depot has been opened in Rock Island, Ill. to serve the customers of Wolverine Tube, Div. of Calumet & Hecla, Inc., announced E. J. Campbell, midwest district sales manager.

This depot will stock Wolverine copper water tube, refrigeration tube, and automotive tube.

"The establishment of this new service facility will speed shipping service to customers in the western Illinois and eastern Iowa area," it was pointed out.

Thomas E. Goodyear will coordinate the new Wolverine mill depot operation from the Moline, Ill. office.

#### Air Conditioned Bldg.

WINSTON-SALEM, N. C. -The Liberty Building, a threestory, completely air conditioned office building at 211 Liberty St., was formally opened recently. The building has more than 30,000 sq. ft. of

#### Cooling, Refrigeration **May Distributor Sales** Up 3% over '55 Period

WASHINGTON, D. C .- May sales of air conditioning and commercial refrigeration equipment distributors were 3% higher than a year ago and 2% above April, according to the Bureau of the Census.

Their sales for the first five months of 1956 rose 6% compared with the corresponding period of last year.

Inventories of the distributors at the end of May increased 1% over stocks on hand both on May 31, 1955, and the end of April.

Sales of distributors of electrical appliances, TV and radio sets and parts, and electronic equipment and parts in May sales for the first five months the April 30 level.

level and 9% above April. Their of 1955 but declined 5% from first five months of 1956 were

with the like year-ago period. chant wholesalers as a group on May 31 were at about the ing Co. Incorporators are James The distributors' end-of-May rose 9% over April sales and same level as on April 30 but S. Kerr, Harvey G. Kerr, and

Ranco Will Buy 40% of were up 13% from the year-ago at the end of the same month May, 1955. Sales during the Firm Granted Charter

SAN ANTONIO - Charter of 11% above those of the com- incorporation has been granted of this year gained 7% compared May sales of all types of mer- parable 1955 period. Inventories Kerr Air Conditioning and Heat-

## KRACK LOW TEMPERATURE **Electric Defrost** Unit Kooler Completely Automatic

- Pewer defrost periods needed.
- Insulated cabinet retains, circulates heat when closed . . speeds defrosting.

  Internally wired for easy installation.

GET NEW BULLETIN ED-1055 for



CHICAGO 7, ILL.

25th Anniversary in Refrigeration and Air Conditioning



WHOLESALER: United Refrigeration Supply. CONTRACTOR: Poletti Refrigeration Service. USER: Liberty Cash Grocery Warehouse, Memphis, Tenn.



#### made possible with the MORRISON precision-built blower!

For the even distribution of Air - conditioned to just the right temperature for comfort at its best - Morrison is contributing to much of the finest heating and air-conditioning equipment on the market today.

Of almost equal importance to the even flow of air, is the element of quiet operation.

This is a prime demand of DELTA as "DELTA HEATS AMERICA AUTOMATICALLY! It has been a happy experience working with this firm to help build for "comfort at its best".

> Write our engineers about your Blower problems. Ask for Blower catalog.





UCTS INC. 16816 WATERLOO RD.

#### Worthington Ups Seel In Engineering

B. Seel has been promoted to an with engineering.

Seel will assume engineering the Holyoke Div.

Prior to joining Worthington

HARRISON, N. J.-Frederick in 1951, Seel was associated Westinghouse Electric assistant manager of engineer- Corp., East Springfield, Mass., ing at the Holyoke Div. of and the Firearms International Worthington Corp., according Corp. of Washington, D. C. He to S. R. Hirsch, manager of is a Navy veteran of World War II.

Previous to his present apadministrative responsibility for pointment, Seel served as chief air conditioning and refrigera- engineer of the residential section products manufactured at tion of the Air Conditioning & Refrigeration Div.

Seel is a member of the Amer- ther stated.

ican Society of Refrigerating Engineers and the Engineering Society of Western Massachusetts. He is presently a member of the Joint Test Code Committee of the American Society of Refrigerating Engineers-American Society of Heating & Air Conditioning Engineers, and represents Worthington on the Residential Air Conditioning Engineering Committee of the Air-Conditioning & Refrigeration Institute, the report fur-

#### **Servicing Weathertron** Heat Pumps (3)

Originally just a theory and for many years subject only to occasional experimental installations, the heat pump of late has developed into a practical and expanding business.

It's future was never brighter.

Design, manufacturing, sale, installation, and service of the heat pump have already become important factors in the air conditioning industry, and are bound to grow.

In recognition of the present stage of development, and the expected future, the News is presenting herewith a series of articles on servicing a specific make of heat pump—the General Electric air-to-air "Weathertron."

This instalment continues the discussion of How the Weathertron heat pump works.

#### HEATING CYCLE

Using Fig. 2 as a reference, the refrigerant flow for the heating cycle is outlined as follows:

1. The hot gas from the compressor flows through the discharge line to the switchover

2. With the electrical controls calling for heating, the pilot solenoid valve is de-energized exposing suction pressure to the switchover valve control piston. The switchover valve then is positioned so that the hot gas is channeled to the indoor coil.

3. The indoor coil acts as a condenser during the heating cycle. The indoor air passing over the coil absorbs the latent heat of vaporization and some sensible heat from the refrigerant causing it to condense from a gas to a liquid. This warmed air provides the means by which the home or conditioned space is heated.

4. The liquid refrigerant collecting in the coil flows to the accumulator which acts as a storage or surge tank during heating (slightly more refrigerant is required during cooling).

5. The liquid leaving the accumulator flows through both the cooling and heating capillary tubes and is metered in the outdoor coil (there is no measurable flow through the override capillary since the override solenoid valve is open).

6. The check valve prevents refrigerant flow through the

dryer and directs it through the heating capillary.

7. On heating, the outdoor coil acts as an evaporator extracting heat from the outdoor air passing over it.

8. The refrigerant in the form of gas leaves the outdoor coil and is channeled to the switchover valve.

9. With the electrical controls calling for heating the switchover valve is positioned so that the gas flows to the suction side of the compressor.

10. The refrigerant gas returning to the compressor is recompressed and a new cycle is started.

#### DEFROST CYCLE

While the Weathertron is operating on the heating cycle, frost and ice can build up on the outdoor coil under certain atmospheric conditions. condition exists when the outdoor air temperature is below 45° F. with a high relative humidity. Moisture condensing on the coil will be below the freezing point, thus causing a buildup of frost and ice on the coil.

When an excessive amount has built up, the defrost sensing switch is actuated and the unit starts a defrost cycle. During a defrost cycle the electrical controls operate the Weathertron on a refrigerant cycle the same as described for cooling.

The only differences on defrost from cooling are:

1. The outdoor fan is shut off so that all the heat in the hot gas is used for melting the ice rather than being dissipated to the outdoors.

2. The supplementary heaters are turned on to temper the indoor air.

#### **Electrical Controls**

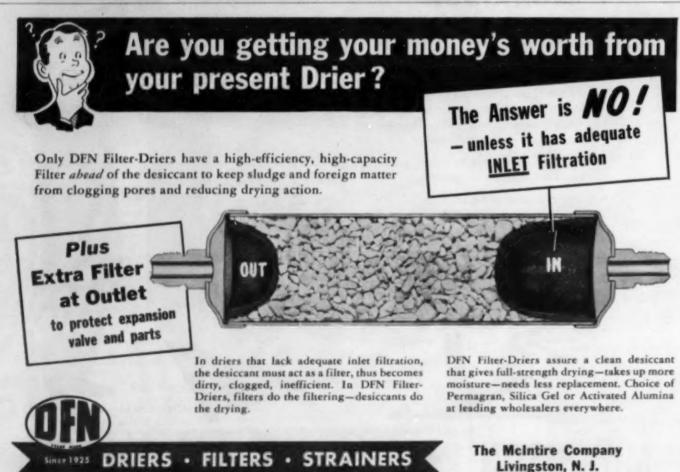
The Weathertron control system is composed of several individual circuits that work together to provide completely automatic year-round air conditioning. Following is a step by step description of the operation of these circuits. One point that must be remembered that whenever a relay coil is energized all the contacts on that relay change position.

On electrical diagram (Fig. 3) all the relays are shown with no power on the coils and all pressure switches are shown at atmospheric pressure. The defrost sensing switch (SP) is shown with no pressure difference across it (contacts open). The Weathertron thermostat is shown satisfied.

The third cylinder cut out (normally open contacts at room temperature) is shown at an outdoor temperature below 30° F. (contacts closed).

(Continued on next page)





# LOW PRESSURE HIGH PRESSURE COMPRESSOR --- GAS HEATING CYCLE LIQUID 3 CYLINDER OPERATION

FIG. 2 - Refrigerant flow when G-E Weathertron is on heating cycle.

FIG. 3 (below) is wiring diagram of G-E Weathertron designed for 220-volt three-phase current.

POWER SUPPLY GUPP IN AFE . SUPP MEATER SUPP HEATEN) SUPPLEMENTARY HEAT CONTACTOR SUPPLEMENTARY HEAT CONTACTOR THANTHE CAPACITOR CAPACITOR SWITCHING RELAY DEFROST RELAY MANUAL PAN SWITCH LO FAR RELAY HEATING RELAY HEATING RELAY HEATING RELAY SAD CYLINDER CUTOUT SAD CYLINDER LOADING SOLENDID THERMAL CUTOUT AY RELAY (THERMAL) SUPPLEMENTARY HEATER PANEL TERMINALS 8080000000 0 THERMOSTAT TERMINALS PRESSURE SWITCH 300- TEMPERATURE SWITCH - EXTERIOR WIRING CONTROL PAREL WIRIN THERMOSTAT WIRING

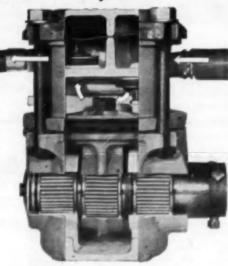
## Solve your service problems with the ACE Diaphragm Descaling Acid Pump.

· All parts in contact with descaling compounds are acid resistant . . . Neoprene diaphragms . . . nickel-iron pumping chamber. Stainless steel valve parts.

W;

· Entire unit is portable . . . pump and motor mounted on sturdy base with convenient carrying handles.

 Manufactured and guaranteed by the makers of the complete line of Ace cooling tower circulating pumps . . . ¼ H.P. thru 7½ H.P.



Manufacturers representatives and distributor inquiries invited.



#### Heat Pumps --

(Continued from preceding page)

#### COOLING CYCLE

When the room thermostat calls for cooling, the cooling thermostat contacts TSC close energizing working relay coil W. When W is energized, relay contacts W1 and W2 both close. W, has no effect since heating contact H1 is open. However, when W2 closes, three things happen:

(1) Power is supplied to the switchover valve solenoid (SC) through contact H2. When SC is energized, the switchover valve is positioned to direct the refrigerant for cooling.

(2) The motor starter MS is energized and all the MS contacts close, thereby supplying power to the compressor motor

valve is positioned for cooling, reducing the head pressure in the unit starts on its cooling the system. cycle.

(3) The override solenoid (OR) is energized. As long as OR is energized the override capillary will be by-passed.

#### OVERRIDE CONTROL

The override capillary introduces additional restriction in the refrigerant circuit and lessens the possibility of high pressure cut-out, by reducing the head pressure. This capillary is normally by-passed by means of a standard solenoid gate-valve OR which is open when energized.

At OD temperatures above 100° F. the head pressure starts to become excessive. At this point the override control switch ORCS opens, de-energizing the override solenoid OR. When OR is de-energized it closes, thereby and the outdoor and indoor fan forcing the refrigerant to flow

When the head pressure falls the override control switch ORCS closes again; the override solenoid OR is energized and opens: the override capillary is by-passed; the head pressure rises again and the entire process repeats itself. There is then a slight cycling of pressure when the override capillary is operating.

(To Be Continued)

#### Sam Bloom Dies. Pioneer In Field

CHICAGO - Samuel Bloom, 67, a mechanical engineer, died here recently, apparently of a heart attack.

A pioneer in the refrigeration field, Bloom founded the firm that helped install the first air conditioning system, it was re-

He was a past vice president of the American Society of Re-Since the switchover through the override capillary frigerating Engineers.



Long life . . . quiet operation . . . high operating efficiency . . . lasting good appearance — these sales-stimulating motor advantages are assured your product when it is teamed with a Lamb Electric super shaded pole motor.

Reflecting our 41 years of experience successfully powering many types of household appliances, these advantages result from the following features:

- · UNI-SPUN \* STATOR FRAME for maximum rigidity
- · HIGH DIELECTRIC slot insulation and extra varnish
- · AL-SPUN' ALUMINUM ROTOR CAGE for maximum conductivity
- · DIE-CAST END FRAMES . . . sturdy, lightweight, corrosion-
- · BEARINGS widely spaced, amply dimensioned
- · AMPLE OIL RESERVOIR . . . positive oil circulation
- · SHAFT precision ground to controlled surface finish
- MOUNTING absorbs vibration
- · ADVANCED DESIGN, quality materials, and up-to-date manufacturing methods
- FINISH . . . moisture and abrasion-resistant

Our district engineers will be glad to demonstrate the advantages of Lamb Electric super shaded pole motors for your products. \*Reg. U. S. Pat. Off.

THE LAMB ELECTRIC COMPANY . KENT, OHIO In Canada: Lamb Electric—Division of Sangamo Company Ltd.—Leaside, Ont.





#### Refrigeration Problems And Their Solution

By Paul Reed

For Service and Installation Engineers



# Comparison of

(Continued)

water in liquid 12 and 22, at 156.7) as 12. liquid line temperatures of 80, much moisture in solution as 12. happens with 12, for it does not concerned. However, that is not a complete

the 100° liquid 22 is saturated, not be saturated, there is much ly yes. Systems using 22 should film moisture as humanly possi-

it can hold 1,800 ppm moisture, which becomes 308 ppm at 0°. Therefore it loses 1,800 - 308, Refrigerants 12&22 or 1,492 ppm of moisture to freeze into ice.

At the same temperatures, 12 lost 156.7 ppm, so 22 can form In comparing the solubility of  $9\frac{1}{2}$  times as much as  $(1,492 \div$ 

In this example, we assumed 90, and 100°, we find that 22 can that the liquid 12 and 22 were take much moisture to saturate

with 22 than 12.

This means that almost 10 times as much moisture can get than the 12 system. into a 22 system as a 12 system at the same temperatures and information on what the corrostill not cause freeze-ups. In sion level is with either 12 or 22. other words, we can be a lot John Bopp of Ansul has done more careless, as far as keep- some work that leads him to being the system dry is concerned, liev that 20 to 30 ppm should with 22 as with 12. Human not be exceeded in 12 systems. nature being what it is, quite Service managers of some of the naturally we take advantage of prominent manufacturers of this characteristic of 22, and motor-compressors, which as a result, 22 installations in one of the first places that corthe field are, as a rule, running rosion shows up, are inclined far wetter than 12 systems, for to feel that the corrosion level the simple reason that the 12 is no higher than 10 ppm for systems have to be extremely either 12 or 22. dry and the 22 systems don't

Actually, there is no positive

Each of these refrigerants hold from 11 to 14 times as both saturated. This often that is, as far as freeze-ups are comes from Kinetic or General at a moisture content of not But is there any harm in hav- more than 10 ppm. If this is it, but it takes a great deal of ing this additional moisture in not to be exceeded in the sys-Take the previous example of water to saturate liquid 22. As the system? Even if it does not tem, the equipment must be a 0° evaporator and 100° liquid, a result, since 22 can dissolve cause freeze-ups, can it cause bone dry. The factory must dry but using 22 instead of 12. If so much more moisture and still trouble? The answer is definite- it down to as nearly no surface

less likelihood of freeze-ups be as dry as 12 systems, and ble. People in the field must there is field evidence that the keep it that way, for no mois-22 system should be even drier ture can be allowed to get in above the 10 ppm in the refrigerant, if a 10 ppm content is not to be exceeded.

We know that we must expect some moisture to get in during service, so when we are working against such absolute limits, we are going to have to use driers to remove what little moisture unavoidably gets into the system.

Since 22 can be wetter than 12 and still not cause freeze-ups, we are going to have to expect that, ordinarily, we must use bigger driers on 22 than on 12. How much bigger is a debated point. Some are willing to use a drier for 22 just a little larger than for 12; others say use a drier five times as large. The choice will have to be governed by how much care has been used in keeping moisture out of the system, and by good judgment of how much moisture must be removed.

With 12, in systems having evaporator temperatures of about 20° or lower, we are reasonably safe in not having a moisture content above the corrosion level, if we are not having freeze-up trouble at the expansion valve or capillary tube, the head pressures are normal, and we keep alcohols or other contaminants out of the system. We have seen that this is far from true with 22. How then can we tell with 22?

One of the best indicators is the color of the oil. Inspect it, not only for oil level in the compressor after a new installation, but also draw off a small sample in a clean bottle of clear glass and inspect it for color. If it is darkened, there is chemical action of some sort, including corrosion, occurring. Drain the crankcase and put in new oil; also change driers.

Check again in at least a couple of weeks, and repeat the above until the oil stays as clean as new oil. Only then can you be sure that the system is dry, regardless of whether freeze-ups are being experienced or not.

Also, don't overlook high condensing temperatures, poor air circulation over the unitparticularly the compressor, and the other points brought out as factors in excessive discharge temperatures as contributing to oil decomposition.

Does this sound like too much trouble? Those who follow these practices say that they pay good dividends in lower cost of serv-

(To Be Continued)

ROTARY

SEAL

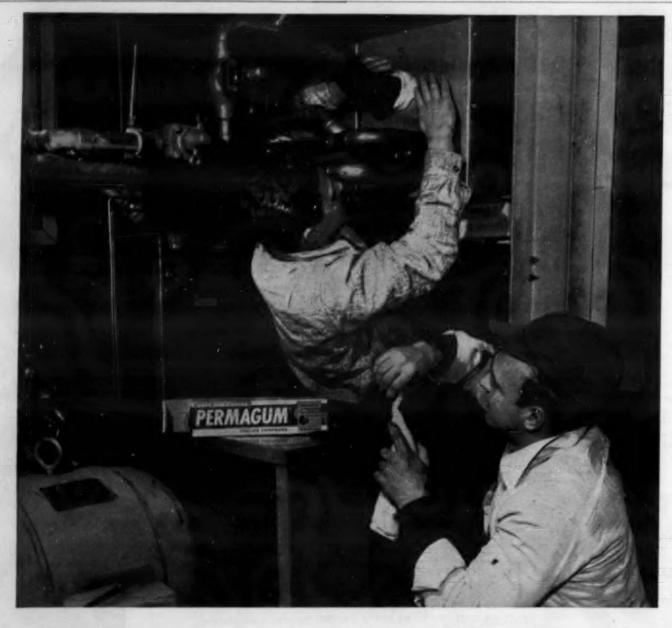
Replacement Units

Available in a wide size range for Commercial, Semi-Commercial, Air Conditioning and Home Refrigerators.

EASY TO INSTALL \* ECONOMICAL

2026 NORTH LARRARFF STRFF CHICAGO 14. ILLINOIS, U.S.A.

LEADING JOBBERS.



#### Permagum makes a perfect seal every time

Manufacturers and service men alike prefer the positive sealing action they get from Permagum. Used to seal inspection plates, pipe and conduit openings, refrigeration and display cases, Permagum eliminates the host of troubles which condensation can bring down on your head-from just plain heat loss to ruined insulation.

These men are using gray-white Permagum, which is odorless, never hardens, and can be painted over immediately after application. Since it won't attack insulation, it is ideal for use around electric wiring, rubber or plastics. Brown Permagum is a heavy-duty sealer which will adhere to any dry surface and remain pliable from 0° to 350° F. Both forms come in 21/2 lb. and 55 lb. slugs, while gray-white Permagum is also available in 80 ft. rolls of %6" cords and 20 ft. rolls of 3/8" cords.

Your wholesaler has Permagum

-or write Refrigeration Division, VIRGINIA SMELTING Co., 119 Jefferson St., West Norfolk, Va.



ESOTOO-KINETIC CHEMICAL'S "FREON" REFRIGERANTS-V-METH-L CAR-O-GAS-PERMAGUM-PRESSTITE TAPE-KWIKWRAP-SUNIBO REFRIGERATION OILS - WATER TREATMENT CHEMICALS Available in Canada and many other countries





#### National Lock Breaks Ground for \$5 Million Plant

structure will provide over 600,plant in the world devoted excompany said.

National Lock, in its present quarters which it will continue to occupy, utilizes over 1 million square feet of floor space and employs over 4,000 persons.

Besides fasteners, the company also makes a complete line of range and refrigerator hardware, furniture trim, cabinet and builders hardware, door locksets, die castings, casters, and molded plastic products.



Located on a 167-acre site, the that United Association Local was explained. 392 in Cincinnati be required to standing in Local 392.

He further recommended that Local 392 cease causing or at- ness agent caused Carrier to retempting to cause Carrier to en- fuse to reinstate him on those ing employes to obtain clear- local was causing Carrier to enances or job referrals from it as courage membership in the a condition of employment, ex- union, which is an unfair labor cept under a non-discriminatory practice. arrangement permitted by the National Labor Relations Act.

He would also have the local unfair labor practice.

Minard, president, revealed re-

ment.

ROCKFORD, Ill. - National Examiner James A. Shaw has employes or applicants for em-Lock Co. broke ground recently recently recommended to the ployment in exercising their for a \$5 million fastener plant. National Labor Relations Board rights to self-organization, it

These recommendations were 000 sq. ft. of floor space and cease and desist from maintain- made as the result of a comwill be "the largest single-story ing an agreement with Carrier plaint by a pipefitter-welder Corp. in Cincinnati which con- named William C. Lester. Lester clusively to the manufacture of tains or involves oral terms and complained that he had lost his screw and bolt products," the conditions of employment re- job with Carrier solely because quiring membership in good he was not a member in good standing with the union.

> Because the local and its busigage in the practice of requir- grounds, he charged that the

> > The local and the business agent denied committing any

# Refrigeration Sales

LOS ANGELES - Harvey Lange has joined Drayer-Hanson as sales application engineer, it is announced by Harold T. Hunt, general man-

Lange recently completed a two-month special projects assignment in the company's design-development section, and has been transferred to the Commercial Div., under National Sales Manager Fred E. Schmuck.

His key duties will be O.E.M. and commercial refrigeration sales, as well as servicing liaison with the company's factory representatives throughout the country.

Lange is experienced in refrigeration contracting, installing, and servicing. He was most recently refrigeration superintendent with Paul Hardman Co., Inc., Los Angeles, mechanical contractor-engineer, specializing in government refrigeration and air conditioning work.

His year association there was preceded by five years with Worthington Corp., Los Angeles, as regional field engineer, where he covered the 11 western states in servicing and engineering capacities.

Prior to the Worthington post, northern California area. Lange operated his own business for many years in Los An-"Freon," and both high and low temperature systems.

#### **Copeland Names Bodine** In Educational Services

SIDNEY, Ohio - Dale H. Bodine has rejoined Copeland Refrigeration Corp. as manager

educational

1939

Co., Lima refrig-

Copeland

when



D. H. Bodine

eration equipment wholesaler. He joined the Kelvinator Co. in 1929. In 1935 he was named national service representative

for Universal Cooler Corp. At Copeland Bodine will supervise educational training programs offered by Copeland to the entire refrigeration in-

#### Wolverine Opens New Mill Depot In San Francisco

SAN FRANCISCO - A new mill depot has been opened in San Francisco to serve the customers of Wolverine Tube, Div. of Calumet & Hecla, Inc., it was announced.

The establishment of this new depot will facilitate shipping service to customers in the

John A. Marshall, vice president of Van D. Clothier, Inc., geles, specializing in installa- will coordinate the new Wolvertion and servicing of ammonia, ine mill depot operation from the San Francisco office, it was



#### MAKES AIR-CONDITIONING SALES Grow!

Sales are busting out all over for O.E.M.'s and dealers who put DACOR filters in their window coolers. DACOR slips easily into regular dust filter slot, cleans air of smog, smell, stuffiness. Turns a cooler into a true air conditioner, adds the competitive edge you need to make sales sizzling hot!

- DACOR removes pollen, dirt,
- DACOR eliminates smog.
- DACOR increases unit efficiency

Dacor is a product of:

Barnebey-Cheney Co.

City.....State.....

#### **BARNEBEY-CHENEY** WANTED -CO., Columbus 19, Ohio FIELD SERVICE

**SUPERVISORS** Columbus 19, Ohio I'm interested in Docor; tell me more! Old, established, nationally-known appliance manufacturer is expanding Name..... service field force. Has openings in various territories for experienced Firm Name..... Write in confidence to BOX A5582,

#### student engineer in 1925, went factorily cope with it. on to emphasize that Trane is "in the big leagues" in air con- ment brings to nearly 400 the ditioning and heating. He noted that sales of air conditioning and heating units cial education program. Of this

Trane Shipments Rise 45% Above

1955 Period To Set All-Time Record

would "continue strong" provided the steel strike does not bring down the entire economy of the country.

Earlier he announced that Trane would not experience any Canada.

First Truck Load of

To N. Y. Is Perfect

Fruit from California

ROCHESTER, N. Y .- What

is claimed to have been the first

truck load of fruit ever trans-

ported here from California was

delivered to the fruit and vege-

table department of Eber Bros.

Co. in perfect condition, report-

the 3,200-mile trip in four and a

half days, driven by two teams

of two drivers, the second re-

fresh fruit from California to

Rochester have been by rail-

road, a trip lasting a week or

Air Conditioning & Refrigeration News.

Previously all shipments

lieving the first in Iowa.

The refrigerated truck made

LA CROSSE. Wis. - Record immediate effects of the steel total shipments of The Trane tie-up inasmuch as the company Co. are currently running 45% had accumulated a larger-thanahead of a peak 1955, D. C. usual steel inventory.

Keynoting this talk directly cently. Trane manufactures air to the university engineering conditioning, heating, ventilat- graduates, who this year total ing, and heat transfer equip- over the 30 mark, Minard revealed that competition in air Speaking during the opening conditioning "remains keen." session of the 21st engineering but that this was to be exstudent training program at pected. He observed that Trane Trane, Minard, who started as a has the organization to satis-

> The new training class enrolnumber of engineers who have undergone the company's spegroup, over 60% are still with the organization, either in La Crosse with the home plant or with the sales organization of 105 outlets in the U.S. and

#### J. L. Kaufhold Elected Weber Vice President

LOS ANGELES - J. L. "Jerry" Kaufhold, who for the past 30 years has held various



J. L. Kaufhold

managerial positions with Weber Showcase and Fixture Co., Inc., has been elected vice president, according to an announcement by the board of direc-

tors. Kaufhold is general manager of the firm's National Commer-

#### Hotpoint Has Dealers Chart 'Conditioners for Every Need'

cial Refrigeration Div.

CHICAGO - A new dealer sales flip chart entitled "An Air Conditioner for Every Cooling Need" has been announced by the refrigeration department, Hotpoint Co.

According to D. H. Grigsby, merchandising manager, the 18page chart points out the key selling features of all Hotpoint models. It's a two way chart: distributor's presentation to dealers and the dealer's presentation to prospects.





ADD DOLLARS

by adding the Aristocrat Floral Refrigerators to your present line.

The new improved features of Aristocrat styled floral refrigeration line include:

- · A super large picture frame front
- · High polish stainless steel finish · Attractive sky-blue background
- Lifetime, double ball bearing (twin window) sliding doors

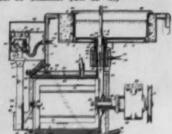
Distributor inquiries invited—write or visit Aristocrat Distributing Co., Inc.

99 University Place New York 3, N. Y.

#### **PATENTS**

#### Week of March 6

2,737,064. DISPENSING FREEZER. Harvey F. Swenson, Scattle, Wash. Application Jan. 16, 1961, Serial No. 206,-



In a disp nsing freezer, combination with a freezing cylinder and with an associated tank containing a replenishing supply of the mix which is to be frozen in the cylinder, a dis-charge opening from the cylinder for dispensing the frozen mix, a valve for said opening, an electrically operated device for opening said valve, an electrically operated device for delivering replenishing charges of mix from the tank to the cylinder, separate normally complete electric circuits for each of id electrically operated devices, and selectively employed switches for clos-ing said circuits so wired in the cir-cuits as to permit the electrically operated devices to be activated either simultaneously or one independently

AUTOMATIC DEFROST-ING MEANS FOR REPRIGERATION APPARATUS. Edgar M. Soreng, Sko-kie, and Irving Gebel, Oak Park, Ill., kie, and Irving Gebel, Oak Park, Ill., assignors, by mesne assignments, to Sorong Products Corp., a corporation of Delaware. Application Oct. 8, 1952. Serial No. 313,706. 6 Claims. (Cl. 82—3.) 3. In an electric refrigerator of the

type having an evaporator, electrically operated defrosting means for the evaporator, and a door: a door operated switch arranged to close as a conse-quence of opening of the refrigerator oor; a two position defroster switch or the defrosting means movable from defrosting position to a second circuit controlling position in which it is in series circuit with the door oper-ated switch and renders the defrosting means inoperative; a member mov-

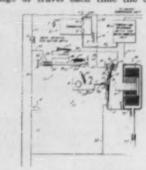
#### CHIEF REFRIGERATION ENGINEER

Unusual opportunity for a well grounded man who wants and can take respon-

#### SALARY OPEN

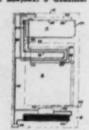
Location New York City-Our organization knows of this ad. Write in fidence to Box 1006, Realservice A Agency, 110 West 34 St., N.Y.C.

able through a predetermined range of travel; electrically operated control means governed jointly by said door operated and defroster switches and connected with said movable member to move the same part way through it. range of travel each time the door is



pened as long as the defroster switch opened as long as the defroster switch is in said position thereof in series cir-cuit with the door operated switch; and means operated by said movable member as a consequence of movement thereof through its predetermined ige of travel for effecting shifting said defroster switch from its second circuit controlling position to its defrosting position, so that said elec-trically operated control means is rendered inoperative whenever defrost-

2,737,026. REPRIGERATING APPA-RATUS. James W. Jacobs, Dayton, Ohio, assignor to General Motors Corp., Dayton, Ohio, a corporation of Delaware. Application April 17, 1952, Serial No. 202,021. 5 Claims. (Cl. 62—4.)

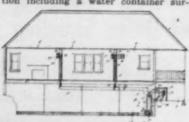


. In a refrigerator having a frozen compartment and an unfrozen food compartment, a refrigerating sys-tem comprising first evaporator means in said unfrozen food compartment, second evaporator means for refriger-ating said frozen food compartment, said first evaporator means having a first evaporator section and a second evaporator section, refrigerant lique fying means, means for conducting liquid refrigerant from said refrigerant liquefying means to said first evaporasection and thereafter into said sec evaporator named means for conveying refrigerant from said second named evaporator means directly to said second evaporator sec-

3,737,027. AIR CONDITIONING STRUCTURE. Herman W. Eleist, Chi-cago, Ill., assignor to Dole Befrigerat-ing Co., Chicago, Ill., a corporation of Illinois. Application Nov. 4, 1950, Serial Wo. 194,141, 2 Claims. (Cl. 62-6.)

cooling enclosure 1. In an enclosure cooling system with stand-by refrigeration, a plurality of generally upright parallel spaced evaporation elements, each having an evaporator coil enclos ed in a plate. means for intermittently

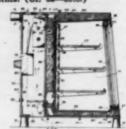
volatile refrigerant through the coils. means for obtaining stand-by refrigera-tion including a water container sur-



rounding the evaporator elements so that its interior is in heat exchange that its interior is in heat exchange relationship with them means, for cir-culating cool water through the con-tainer and withdrawing it including a water circuit having a water run-off in liquid communication with a heat exchange member, the adjacent faces of the plates and sides of the container defining a plurality of parallel water passages, water return spouts on the opposite side of the container from the run-off and generally aligned with the water passages, each evaporator element being filled with a eutectic sur-rounding the coil for obtaining additional stand-by refrigeration, means for controlling the cycling of the refrigerant in response to temperature erating coil along the rear side of said

variations in the container adapted to food compartment, and means for terminate the refrigerant cycling when clamping the compartments together, a predetermined layer of ice has aculated on the plates, and means maintaining a heat exchange relation between said heat exchange member and the air to be cooled in the en-

REFRIGERAYED DIS-2,737,009. REPRIDERATED DIS-FLAY CASES. Fred C. Krasner and Milton M. Graupe, Chicago, Ill. Appli-cation Aug. 4, 1962, Serial No. 302,514. 7 Claims. (Cl. 62—89.5.)



refrigerator adjunct for frontal food compartment of a display case comprising a refrigerator machine compartment applied behind said food compartment, a heat-insulation unit between the compartments, a refrigsaid unit having a backing sheet, a top sheet, overlying the food compartment in spaced relation and having a terminal downflange at the rear of the display case, and spacing means be-tween said backing sheet and downflange, said top sheet and spacing means being perforated for the upward escape of warm air from said refrig-

2,737,030. REPRIGERATING SYSTEM E,73,030. REPRIBLEATING SYSTEM RAVING DEPROSTING ARRANGE. MENT. Lawrence A. Philipp, Detroit, Mich., assignor to Wash-Kelvinator Corp., Detroit, Mich., a corporation of Maryland. Application Dec. 21, 1961, Serial No. 262,809. 1 Claim. (Cl. 62—

Refrigerating apparatus comprising a cabinet having a chamber, a motor-compressor unit, an evaporator in said chamber, a condenser, a restric-tor, conduit means connecting said unit, evaporator, condenser and restrictor in circuit relation, said conduit including an enlarged portion the inlet of which is connected to the outlet of the restrictor and the out-let thereof to the inlet of the evathereof porator, said enlarged portion being in

(Continued on next page)

#### CLASSIFIED ADVERTISING

RATES for "Positions Wanted" \$7.50 ICE CREAM cabinet salesman under per insertion. Limit 50 words. 15¢ per word over 50.

RATES for all other classifications \$10.00 per insertion. Limit 50 words. 20¢ per word over 50.

ADVERTISEMENTS classified style. Box addresses count as five words, other address by actual word count. Please send payment with

#### POSITIONS WANTED

SALES REPRESENTATIVE now available, 34 years old, (BSME). 2 years of engineering and 8 years successful ex-perience in establishing and promoting distribution in: window units, residendistribution in: window units, residen-tial, and package units. Proven sales record. Seeks opportunity with chal-lenge. Located in Baltimore, Maryland. BOX A5574, Air Conditioning & Re-

AIR CONDITIONING, refrigeration installation and service mechanic. Mar-ried, vet, 10 years of practical experi-ence on residential, commercial and industrial equipment. Serviced and installed Brunner, Carrier, Westinghouse, York and etc. from ½ to 100 h.p. Seeks employment with progressive firm. Prefer Southern California or South-west. BOX A 5575, Air Conditioning & Refrigeration News.

DISTRIBUTOR EXECUTIVE desires change to employment with manufac-turer or well established distributor. Broad experience in dealer and whole sale sales, sales training, application, layout and estimating. Fully experi-enced in service and installation of equipment and all components as well as service training. Will travel. BOX A5576, Air Conditioning & Refrigera-

SALES ENGINEER, 29, married, having traveled for several years, desires connection with refrigeration wholesaler as branch manager, with limited or no travel. Past ten years' experience in industry includes four years as counterman and outside contact man for wholesaler. Interested in Georgia or Florida location. BOX A5581, Air Conditioning & Refrigeration News.

#### POSITIONS AVAILABLE

ENGINEER THOROUGHLY enced in commercial and industrial air conditioning and refrigeration to head engineering department of old established Philadelphia distributor contractor. Degree required. Excellent salary plus profit sharing plan. Please give details of experience and references. Replies confidential. Contact Ralph Lambert, ELLIOTT-LEWIS CORPORATION, 16th. & Hamilton Streets, Philadelphia, Pa.

MANUFACTURER'S REPRESENTA-TIVE to sell special items of commer cial refrigeration, which will be fill in items for established dealers. Territory, New York, Pennsylvania, Midwestern or Southwestern states. THE C. SCHMIDT COMPANY, 1712 John Street, Cincinnati 14, Ohio.

FACTORY REPRESENTATIVE-FACTORY REPRESENTATIVE—es-tablished national manufacturer com-mercial refrigerators and store fixtures require the services of qualified field representatives under 45 years of age to cover New England and Middle At-lantic States. Experience in design and lantic States. Experience in design and layout of super markets essential plus knowledge and contacts with whole-sale and retail sales outlets for refrigerated equipment. Remuneration excellent for man with proper background. Submit complete resume to BOX A5562, Air Conditioning & Refrigeration News. Replies held in strict confidence.

45 years of age to cover protected eastern territory for national manufacturer of complete quality line of low temperature cabinets. Established sales background with ice cream manuessential. W all replies are facturer Write resume, all replies are held confiden-tial. BOX A5563, Air Conditioning & Refrigeration News

REFRIGERATION WHOLESALE parts salesman wishing to relocate. Position now open in Southwest. Knowledge of heating and air conditioning controls an asset. Minimum of three years ex-perience. Give all particulars in first letter. BOX A5572, Air Conditioning & Refrigeration News.

WAREHOUSE SUPERINTENDENT-Experienced cold storage warehouse man capable of taking full operating charge of a very large cold storage warehouse located in the middlewest. Attractive salary and bonus arrangement. Write stating complete background and experience, BOX A5578, Air Conditioning & Refrigeration News

WANTED: EXPERIENCED air conditioning man to start air conditioning department. Wholesaler of plumbing heating — electric and refrigeration supplies, 37 years in business — Northern New Jersey. Good opportunity for advancement. BOX A5580, Air Conditioning & Refrigeration News.

DESIGNER-LARGE Midwestern manufacturer of air distribution eq ment has opening in engineering partment for designer of fabricated, spun, stamped and rolled metal de-vices. This is an excellent opportunity with rapidly expanding division of well-established company. All usual company benefits. Excellent working conditions. Write BOX A5583. Air Conditioning & Refrigeration News to ar range for interview

AIR DISTRIBUTION engineers-Leading manufacturer of air equipment has opening in development laboratory for several engineers and laboratory technicians for research and development of diffusers, grilles, vol-ume control and high velocity devices. Excellent opportunity in fast-growing division of well-established Midwestern company. All usual company benefits. Excellent working and living conditions. Write BOX A5584, Air Conditioning & Refrigeration News to arrange for interview.

SALES ENGINEER: Due to expansion program, we are interested in obtain-ing the services of an additional sales engineer. An unusual opportunity for top earnings, advancement and profit sharing will be offered to man with successful background of engineering and seiling by a leading brand air conditioning distributor and contractor in Richmond, Va. All replies in strict con-fidence. Address BOX A5585, Air Conditioning & Refrigeration News.

WANTED: HEATING and air conditioning engineer to head the design, engineering, laboratory testing and model shop. Experience in gas fired heating desirable, but not as essential as air conditioning. Plant located in excellent community with good school facilities and extremely good living conditions. Opportunity for qualified individual. All replies confidential. BOX A5586, Air Conditioning & Refrigeration

WANTED-MANUFACTURERS representatives: An established copper and brass tube mill with more than 50 years' experience, due to a recent ex-pansion program, has several terri-tories open to sell O.E.M. accounts on

permanent basis. Send resume of experience and listing lines currently selling. All replies held confidential. Write BOX A5587, Air Conditioning & Refrigeration News.

#### EQUIPMENT WANTED

WANTED USED refrigerators in working condition-Large lots of same modfrom apartments or projects, anywhere in U. S. No assorted trade-ins BEACH REFRIGERATOR CO. Northern Blvd., Flushing 58, New York. Phone Flushing 7-6161.

#### EQUIPMENT FOR SALE

ATTENTION SERVICEMEN: well-known brand hermetic sors, 1/4, 1/4 h.p. @ \$28.00, \$36.00, \$41.00. Surplus stock, limited supply. Contact J. Janesko at BEN-HUR MFG. CO., 634 East Keefe Ave.,

NEW SELF contained Kesco automatic condensate water disposal pumps for air conditioners ice cube bins; at your wholesaler; available in 10 and

NEW YORK, Abco Refrigeration, 1615 Second Ave. MT. VERNON, Eastern Supply, 521 East Third Street SYRACUSE, Gould-Farmer Co., 1020 W.

WHITE PLAINS, County Seat, 111 Central Ave. NEWARK, N. J., Tesco Distributors

78 Boston Street DAYTON, OHIO, W. H. Kiefaber Co., Refrigeration Dept. Associated

SACRAMENTO, CALIF., Associated Refrigeration, 1717 Eye Street SEATTLE, WASH., Refrigerative Supply, 204 W. Republican DETROIT 4, MICH., Lee Equipment Co., 4721 Joy Road

PARK, MICH. J. M. HIGHLAND Oberc, Inc., 55 Oakman Blvd.

BRIDGEPORT, CONN., Parsons Bros.,
Inc., 2137 East Washington Ave.
Distributors write to KESCO PRODUCTS CORP., Springfield Gardens 13,

Y. for sample pump and literature

INTRODUCTORY OFFER-20 years of proved success, the "Blitzer" thermo-static expansion valve. Brass, adjustable, F12, any temperature application. One year unconditional guarantee Terms: send credit references or C.O.D. 1/4 ton \$7.30, 1 ton \$7.80. RUE TEN ENTERPRISES, 516 5th Avenue, New York City. Complete satisfaction or money refunded.

#### BUSINESS OPPORTUNITIES

FOR SALE: Established major appliheating and air conditioning s service. Over \$100,000 gross. and service. leading manufacturers' fran-Located in Central Wisconsin. 35,000 population to draw from. Excellent location, building may be leased. Reason for selling—health. \$15,000 inventory. Write BOX A5588, Air Conditioning & Refrigeration News.

#### FRANCHISES WANTED

A SALES agency, New York City head-quarters, specializing in refrigerated equipment. We cover the Eastern Seaboard, and are seeking another quality product to add to our line. We contact refrigeration dealers, dairies, ice cream companies and supermarket chains. Have complete sales and office staff, also showroom. Our organization is widely known in its field and holds memberships in the various trades we contact. Correspondence in strict confi-dence. Will visit your plant if your product interests us. BOX A 5565, Air Conditioning & Refrigeration News.

#### MISCELLANEOUS

g

ATTENTION SERVICEMEN: Send for free circulars and bulletins on refrig-eration parts and equipment. Rea money saving values: WALTER W. STARR; 2833 Lincoln Avenue, Chicago 13, Illinois.

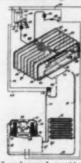
## Yours...CUSTOM QUALITY with Production Economy! PLASTIC · RUBBER **Molded and Extruded Parts**



**GEAUGA INDUSTRIE** MIDDLEFIELD, OHIO

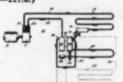
#### PATENTS

(Continued from preceding page)
heat exchange relation with said evaporator in said chamber, and a valvecontrolled line by-passing said restrictor and communicating with the inlet



end of said enlarged portion and being operable to interrupt normal flow of liquid through the restrictor and thence to the evaporator, and to establish modified flow of vaporous refrigerant through said line to the inlet of said enlarged portion so that the stated flow of vaporous refrigerant through said line causes refrigerant liquid accumulated in said enlarged portion during normal operation to flow therefrom through said evaporator and toward said motor-compressor unit.

2,737,031. HEAT ENERGY-CONVERT-ING SYSTEM AND PROCESS. William A. Wulle, Chicago, Ill. Application Feb. 12, 1952, Serial No. 271,227. 5 Claims. (Cl. 62—117.6.)



2. A heat energy-converting system comprising the combination of a circulating heat transfer medium, a volatile refrigerant, a compressor for imparting a predetermined pressure to said volatile refrigerant, a condenser communicating with the discharge side of said compressor, a rotary element, a casing in thermal conductive relation with said circulating medium and encompassing said rotary element and cooperating with the periphery of the latter to form a passageway for the

compressed refrigerant from said condenser wherein expansion of said refrigerant within said passageway occurs simultaneously with the absorption of heat by said refrigerant from said circulating heat transfer means, the rotation of said rotary element being dependent upon the resultant effect of the kinetic energy and the absorbed heat energy of said refrigerant during expansion of the latter, and means operatively connected to said rotary element and actuated thereby and in communication with the intake side of said compressor for imparting partial pressure to the expanded refrigerant from said passageway prior to the refrigerant returning to the intake side of said compressor.

2,737,032. REFRIGERATION SYSTEM AND METHOD. Allen Latham, Jr., Boston, Mass., assignor to Arthur D. Little, Inc., Cambridge, Mass., a corporation of Massachusetts. Application Feb. 4, 1962, Serial No. 269,721. 6 Claims. (Cl. 62—117.55.)



1. A low temperature compressed gas refrigeration system comprising a heat exchanger containing a compressed gas channel for conducting a compressed gas through the exchanger and an expanded gas channel thermally bonded to the compressed gas channel for conducting an expanded gas through the exchanger, a refrigeration load communicating with the compressed gas channel, means for expanding the compressed gas through a temperature decrease larger than the temperature increase through the load, means for conveying said compressed gas after its passage through the load to the expansion means, and means for conveying said expanded gas from the expansion means to the expanded gas channel of the exchanger.

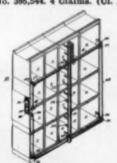
2,737,106. ADJUSTABLE AIR DISTRIBUTION UNIT. Walter W. Kennedy, Rockford, Ill., assignor to Barber-Colman Co., Rockford, Ill., a corporation of Illinois. Application May 4, 1953, Serial No. 352,868. 5 Claims. (Cl. 98—40.)



with said circulating medium and encompassing said rotary element and cooperating with the periphery of the latter to form a passageway for the outer stationary deflector and succes-

sively smaller intermediate and inner deflectors, angularly spaced radially disposed bars having inner ends terminating adjacent the center of the unit, means supporting each of said bars to swing about a stationary axis normal to the bar and to the axis of the unit and disposed adjacent said outer deflector, said intermediate and inner deflectors being suspended at radially spaced points from said bars, a member pivotally connected to said inner bar ends and movable axially of said unit by swinging of the bars about said stationary axes, said bars including longitudinally movable parts to permit axial movement of said member, and means associated with each of said bars and exerting sufficient friction thereon to hold said member against axial shifting under the weight of the bars and said intermediate and inner deflectors.

2,737,257. WASHERS FOR ELEC-TROSTATIC PRECIPITATORS. Ray W. Warburton, Medfield, Mass., assignor to Westinghouse Electric Corp., East Pittsburgh, Pa., a corporation of Pennsylvania. Application Dec. 1, 1953, Serial No. 395,544. 4 Claims. (Cl. 187—7.)



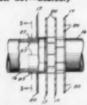
1. A washer for an electrostatic precipitator having a frame, a horizontally extending track supported from said frame, a vertically extending header assembly, a roller on said track rotatably supported from said assembly adjacent the upper end thereof, a horizontally extending guide attached to said frame below said track, a roller adjacent said guide rotatably attached to said assembly adjacent the other end thereof, pulleys at the ends of said track and guide, upper and lower cable clamps rotatably attached to said assembly adjacent said upper and lower ends thereof, a cable threaded around said pulleys and wrapped completely around said clamps, a plurality of nozzles extending from said assembly towards said frame, and means for rotating said cable for moving said assembly.

2,737,369. REFRIGERATING APPA-RATUS. Harold A. Wheeler, Dayton, Ohio, assignor to General Motors Corp., Dayton, Ohio, a corporation of Delaware. Application Feb. 28, 1952, Serial No. 273,792. 4 Claims. (Cl. 257—239.)



i. In a heat exchanger, a casing, a plurality of pipes disposed within said casing and having their ends disposed adjacent one another at one end of said casing, a manifold head adjacent said one end of said casing, said manifold head having partition means arranged to provide an inlet chamber, an outlet chamber and a plurality of fluid distributing chambers, said inlet and outlet chambers communicating with said distributing chambers by means of fluid passages formed in said partition means, and removable plugs provided for certain of said passages whereby the distribution of flow through said pipes may be changed by changing said plugs.

2,737,370. EXTENDED SURFACE ELEMENT FOR HEAT EXCHANGER. Martin Frisch, New York, and John Blisard, Garden City, N. Y. Application July 9, 1940, Serial No. 103,926. 6 Claims. (Cl. 257—262.16.)



1. In a heat exchange device comprising a tubular member, a metallic hub adapted to be mounted on and welded to the tubular member, and heat conducting means integral with and in heat exchange relationship with the hub, said heat-conducting means projecting outwardly from the hub, the hub prior to said welding having a plurality of slots therethrough circumferentially spaced from one another around the periphery of the hub and extend substantially parallel to the axis of the hub, the number and length of said slots being such as to provide areas of local weakness in the hub and the width and shape of the slots being such that they are closed when the hub expands during welding and remain closed thereafter, thereby shielding the peripheral surface of the tubular member.

#### They Won't Be Home

(Final Listing)

The companies listed below have notified the News that their plants and/or offices will shut down for vacations during the periods shown in the center columns.

The right hand column indicates whether the plant will continue regular shipments during the shutdown period, emergency shipments only, will ship stock items only, or will make no shipments at all.

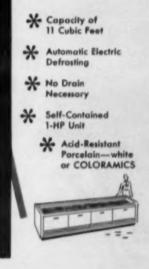
|                                 | Shutdown Period |                 | Shipments                    |  |
|---------------------------------|-----------------|-----------------|------------------------------|--|
| Company                         | Plant           | Office          | From Plant                   |  |
| Brunner Mfg. Co                 | 8/18-9/3        | Staggered       | Emergency                    |  |
| Bush Mfg. Co                    | 8/19-9/3        | None            | Emergency                    |  |
| Ebco Mfg. Co                    | 8/18-9/3        | 8/18-9/3        |                              |  |
| Frigidaire Div., General Motors | 8/27-9/3        | None            | Regular                      |  |
| Kelvinator Div.,                |                 |                 |                              |  |
| American Motors Corp            | 8/13-8/31       | None            | Regular                      |  |
| Kramer Trenton Co               | 8/20-9/3        | 8/20-9/3<br>Sto | Emergency,<br>ock Items only |  |
| Larkin Coils, Inc               | 8/24-9/3        |                 | Emergency                    |  |
| McCray Refrigerator Co          | 8/13-8/19       | 8/13-8/19       |                              |  |
| McIntire Co                     | 8/25-9/3        | None<br>Sto     | Emergency,<br>ock Items only |  |
| Temprite Products Corp          | 8/13-8/26       | 8/13-8/26       | Stock Items<br>only          |  |
| Typhoon Air Conditioning Co     | 8/27-9/9        | None            | None                         |  |
| York Corp                       | 8/20-8/26       |                 | Emergency                    |  |
|                                 |                 |                 |                              |  |

Listings of other plants with vacations starting prior to Aug. 8 appeared on page 25, July 2 issue; page 29, July 9 issue; and page 32, July 16 issue.

#### New! 5-Foot Model IL-5 Frozen-Food Merchandiser

Frozen foods must be displayed to be sold... and few supers have all the display space they need. Warren's new self-contained model is the ideal addition to island shelving. It can be used individually or in MULTI-CASE construction with one pair of ends. It offers large-capacity merchandising of seven full-size packages front to back, eight deep, 560 packages in all. Write, wire or Call







# New...

# Complex . . . Challenging?

Here is an opportunity to put your creative ideas to work in the design and development of electrical and mechanical components for a complete line of major home appliances. Must have the ability to come up with different and original ideas with the objective of developing new gadgets and control devices for the white goods line.

Experience should be in design and development field, with a working knowledge of the materials commonly used in major household appliances. Engineering degree (mechanical or electrical) helpful but not essential.

Location is in Galesburg, Illinois—a community with a future located in Western Illinois. Complete benefit program with salary based on your record of accomplishments. Write to Mr. Don E. Johnson giving full details of education, experience and salary desired.

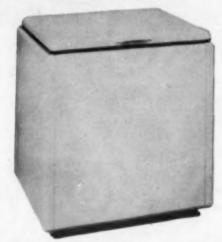
Midwest Manufacturing Corporation, Galesburg, Illinois Subsidiary of Admiral

#### WANTED

In Quantities.

For Immediate Delivery.

Freezer Cabinets — about 8 cu. ft. Similar to this —



Send specifications of what you have to offer to

BOX A5577

Air Conditioning & Refrigeration News, Detroit 26, Mich.

## ASSISTANT SALES MANAGER CAR AIR CONDITIONERS

A real opportunity for sales executive, age 35-40, to associate with one of the nation's largest producers of air conditioning equipment. Will be responsible for establishing national distribution of automobile air conditioners. Must have well-rounded experience in selling direct and through distributor and dealer organizations. A general background in air conditioning application essential. Located in a central state. Position will pay in excess of \$12,000. All inquiries will be handled promptly and confidentially. Send brief resume to BOX A5579, Air Conditioning & Refrigeration News.

(Concluded from Page 1, Col. 2) will be Richard G. Hughes, Eaton Mfg. Co. Plant Pampa, Texas builder, who played a major role in development of the National Association of Home Builders' Air Conditioned Village research project in Austin, Texas.

In this project, 22 experimental homes with complete air conditioning systems were built with cooperation and assistance Daisley, vice president of Ohio of interested industry organizations.

"The successful Austin project demonstrated that central by December or January. air conditioning systems are and on the basis of actual experience, well appreciated by homeowners," said Hughes.

"Thus, there is a real community of interest between buck & Co. It also makes a builders and manufacturers to number of other automotive increase the use of central sys- and aircraft parts. tem installations in new home construction."

Hughes stated that the chief topics to be covered during the session at the National Housing Center are:

#### **Mortgage Financing**

Mortgage financing: "Experience to date has shown that credit requirements for home buyers requesting either government-insured or conventional loans stiffen disproportionately when the prospective home is to be built with an air conditioning system. This tends to exclude many middle income families from purchasing air conditioned homes.

"At the conference, information developed at the Austin project and other data assembled by manufacturers and builders will be presented in an effort to arrive at a more rational relationship between air conditioning costs and ability of the prospective borrower to maintain his mortgage payments."

#### **Residential Design**

Residential design for air conditioning: "The findings in the Austin experiment plus independent studies made by a number of manufacturing concerns on proper design for air conditioning will be discussed.

"Since information on this subject has been developed only fairly recently, it is hoped that the recommendations of the conference will help to stimulate the application of sound design principles to a much higher proportion of current new home production."

#### Aerchandising Air **Conditioned Home**

Merchandising air conditioned homes: "Wider acceptance of central system air conditioning will depend upon sound merchandising practices, according to leaders in the home building industry.

"At the conference, manufacturer representatives will advise builders on merchandising techniques used most successfully to sell residential air conditioning."

The conference will be held on the fifth floor of the National Housing Center, 1625 L St., N.W., starting at 9:30 a.m.

## New Home Cooling - Conditioning Demand Toledo Warning --Spurs Expansion of

CLEVELAND-To help meet the demand for automobile and truck air conditioners, the Eaton Mfg. Co. is building a new twostory building adjoining its heater division plant here.

The \$860,000 addition will boost the size of the division by about 35%, according to R. H. plants. William A. Mattie, general manager of the division, said it is expected to be finished

The division makes electroboth practical and economical, magnetic clutches for compressors for auto and truck air conditioners in addition to a J. Waff, Jr. has been appointed that is sold through Sears Roe-

(Concluded from Page 1, Col. 2) units. He said the complaints center around the noise caused by circulating fans in the units.

The units Colony is referring to are generally 5 to 6 ft. high and erected on a concrete foundation outside in the homeowner's yard.

Colony said his office has no objection if the unit is erected in the rear of the house. But if they build it within 5 ft. of the side-yard property line, they must have special permission from the Board of Zoning Ap-

#### Connor Names Waff

NEW YORK CITY-Howard complete auto air conditioner exclusive representative for the Connor Engineering Corp. residential ceiling air diffusers in North and South Carolina and

#### Philco Suit --

Concluded from Page 1, Col. 5) and adequate servicing of Philco products in their respective areas and for the training of dealers and independent service organizations to carry out warranty and service obligations.

Philco is required to mail copies of the decree to distributors within 60 days of its signing. Final judgement becomes effective in 90 days.

filed on Dec. 15, 1954, in the in their territories, as well as United States District Court for from chain stores and mail sylvania. It alleged that Philco vate brands. and its distributors restrained dealers.

The complaint also attacked the public.

Phileo's right to purchase for a distributor's account Philco products transshipped outside the distributor's territory, it was added.

Philco contended that the selection of independent regional distributors to handle its products in specified marketing areas was justified by legitimate business considerations.

The company pointed out that Philco distributors encounter aggressive competition from other manufacturers' distribu-The anti-trust complaint was tors and factory branches withthe Eastern District of Penn- order houses selling under pri-

It explained that certain of trade in Philco products by the provisions in Philco's agreeagreeing that the distributors ments with which the complaint would not sell outside their al- took issue were adopted in lotted territories and by requir- August, 1954 in an attempt to ing dealers not to resell to other eliminate confusion in the distribution system and injury to

# The Complete Line ... BUSH





'ED' ELECTRIC DEFROST UNITS Inner-Fin coil construction permits rapid defrosting from the inside. No reboilers, complicated piping, other "extras".

**'UC' STANDARD UNIT COOLERS** Ten models to meet any application need. Aluminum fins on copper tubing. Slotted hangers for quick installation.

'GD' GLYCOL DEFROST UNITS Product coolers featuring Inner-Fin coils that permit entirely separate defrosting circuit. Available in floor or ceiling models. Assembled defrost circuit kit supplied.



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